CHAPTER 201

GENERAL CARGO MOVEMENT PROVISIONS

A. PURPOSE

1. This regulation prescribes procedures and guidance and assigns responsibilities for performing traffic management functions initiated or sponsored by Department of Defense (DoD) activities, to include the transportation and movement of materiel.

2. It also prescribes the standard data elements, codes, formats, documents, forms, rules, methods, and procedures required by DoD Components, other United States (U.S.) Government Agencies/civil authorities, and users of the Canada-United States integrated lines of communication in the transportation and movement of materiel to, within, and outside the Defense Transportation System (DTS).

3. There are no exclusions from these data/documentation requirements for shipments entering the DTS. Service or Agency regulations cover some shipments that might logically fit the description of movement in the DTS. Those DTS-like shipments not covered by the Defense Transportation Regulation (DTR) are:
   a. Coal and petroleum products shipped in bulk
   b. Annual resupply projects not entering the DTS.

B. PROCEDURES

1. The United States Transportation Command (USTRANSCOM), in conjunction with the Services and Combatant Commanders (CCDR), provides technical direction and supervision over all the traffic management functions incident to DoD passenger, cargo, mobility, and personal property movements; customs activities; and management of intermodal containers, 463L pallet, and net assets within the DTS during peace and time of war.

2. DoD activities are required to use the DTS services outlined in this regulation, except when they are Service-unique or theater-assigned transportation assets. Required DTS services, for the purpose of this regulation, include all the services provided by Transportation Component Commands (TCC) and other agencies on their behalf.

   a. Deviations or exemptions will not be approved unless the user establishes that the DTR does not provide workable methods or procedures. The DTR accommodates technological improvements; however, prior to tests of innovative procedures within selected segments of the DTS, the DTR Administration Office and all concerned Agencies will be advised. DTR users involved in the development of advanced logistics systems will establish liaison with the DoD DTR system administrator. In addition, Service, CCDRs, Commanders (CDR), and Agency mobility plans will recognize DTR documentation requirements.

   b. Maximum use will be made of Automated Information Systems (AIS), the Defense Switched Network (DSN), Electronic Data Interchange (EDI), electronic mail (e-mail), facsimile (fax), the World Wide Web (WWW), the Defense Message System, Automatic Identification Technology (AIT), and the Defense Data Network (DDN) to speed the exchange of DTR data. Services, agencies, and theater commands establish communications methods for clearance authorities, terminals, and related activities requiring DTR data.

   c. DTR documents are not classified unless the sponsoring Service assigns a security classification in accordance with (IAW) Department of Defense Manual (DoDM) 5200.01, DoD Information Security Program, Volume I-4. The General Services Administration
(GSA) assigns a security classification IAW Office of the Administrator Publication 1025.2D, HB, Classified National Security Information. When so classified, the integrity of the classification is protected within the DTS. Classified cargo will be moved IAW procedures in Chapter 205.

C. DTR PROGRAM ADMINISTRATION

1. To streamline the process for making changes to this regulation, the coordination and publication of changes to DTR 4500.9-R, The Defense Transportation Regulation, are accomplished IAW Department of Defense Directive 4500.09E, Transportation and Traffic Management.

2. DTR Action Officer (AO) Working Group members will submit proposed changes via e-mail after coordination through their Service channels, as applicable, to the USTRANSCOM DTR administrator using a Comment Resolution Matrix (CRM). The body of the e-mail will contain:
   a. **Subject:** Include DTR part number.
   b. **Issue:** Explain the issue in detail.
   c. **Systems Impact/Resource Implications:** Identify the known impacts on automated systems and interfaces, whether additional funding will be required to support systems changes, and the estimated timeline for implementation of systems changes. Identify any other known resource costs associated with the proposed change.
   d. As described in the instructions included in the CRM, the proposed wording for the regulation will appear in the “comment” block and the “rationale” will include known advantages and disadvantages of the proposed change.

3. The DoD DTR administrator is responsible for staffing proposed changes via e-mail. Proposed changes will be submitted to the USTRANSCOM DTR point of contact via e-mail, utilizing the format identified in Paragraph C.2, above.
   a. Unless the proposed change is of a critical, time-sensitive nature, the proposed change will be held until the next anticipated update for that specific part of the DTR.
   b. Upon approval, formal changes will be released in one of three different formats: a completely revised/reissued publication, an interim update, or an “expedited change.” The coordination process is the same for revised/reissued publications and interim updates and is addressed in Paragraph C.3.c, below. Expedited changes are addressed in Paragraph C.3.d.
   c. AO group members will be notified by e-mail of a proposed change package. E-mail will provide a link to the coordination website established exclusively for staffing the proposed change. The AO group members will be able to access all files required for reviewing the proposed changes to include comment matrices. AO group members will have 45 calendar days to respond to the proposed change package. If an individual Service/Agency AO group member feels the proposed change package requires internal coordination within his or her Service/Agency or with a field activity, the individual may perform the coordination, provided the additional input is consolidated into a single Service/Agency response. The 45-calendar day window should be adhered to in order to expedite the change process. When AO coordination has been obtained, this process will be essentially repeated with the Oversight Working Group utilizing a 30-calendar day window. Upon approval, USTRANSCOM will publish the change.
   d. If a proposed change is critical or time-sensitive, it may be coordinated as an “expedited” change at the AO and then the Oversight Working Group levels, as outlined above. Unlike a formal change, an expedited change will typically address only one specific issue (e.g., an
issue involving safety) and may be coordinated under an accelerated time frame, provided all parties agree.

4. DTR Oversight Working Group and AO Working Group members are established for each of the individual parts of the DTR.
   b. As necessary, members may also include the Joint Staff (JS) Logistics Directorate (J4), Combatant Commands, United States Coast Guard (USCG), Defense Logistics Agency (DLA), Defense Contract Management Agency (DCMA), Defense Travel Management Office (DTMO), General Services Administration (GSA), Department of Homeland Security’s Customs and Border Protection (CBP) and Transportation Security Administration (TSA), United States Department of Agriculture’s (USDA) Animal and Plant Health Inspection Service (APHIS), and other Defense/Federal agencies as needed.

D. INDIVIDUAL MISSIONS, ROLES, AND RESPONSIBILITIES

For individual missions, roles, and responsibilities refer to https://www.ustranscom.mil/dtr/individual_missions_roles_and_responsibilities.pdf.

E. REGULATORY BODY PROCEEDINGS

1. USTRANSCOM will review respective dockets and notices issued by regulatory bodies affecting transportation between points within the United States and its territories to determine DoD interest and required action. DoD personnel will not participate in, or supply information to, a transportation regulatory body without prior approval of USTRANSCOM, the TCC, or the theater CDR, unless subpoenaed to testify. When DoD personnel are required by subpoena to testify in proceedings before a transportation regulatory agency, prompt notice will be sent to USTRANSCOM IAW DODI 4500.17. Additionally, DoD personnel will notify their component Headquarters (HQ).

2. Requests for information will be acted upon IAW DoD Component publications.

F. DEFENSE CONTRACT MANAGEMENT AGENCY (DCMA)-ADMINISTERED CONTRACTS

1. IAW the Federal Acquisition Regulation (FAR), contract management may be delegated to DCMA for full management or for transportation support only. The management office Transportation Officer (TO) will provide traffic management functions IAW contract terms and DCMA policy available at http://guidebook.dcma.mil/ by selecting “Policy” and then “Transportation and Traffic Management”.

2. DCMA TOs may delegate a traffic management authority to qualified contractors by written agreement IAW the DCMA instruction/guidebook.

G. ACTIVITY CHANGE OF STATUS OR MISSION

The TO or other DoD Component authority, projecting any change of status or mission of a Service-owned or -sponsored activity that will result in significant change to transportation requirements, will request planning information on transportation rates, costs, and other transportation management data from the Military Surface Deployment and Distribution Command (SDDC) Operations, Attn:
II-201-4

AMSSD-OPS-O, Military Surface Deployment and Distribution Command, 1 Soldier Way, Building 1900 West, Scott Air Force Base (AFB), IL 62225, or the theater CDR. When the final decision is made regarding the activity’s change of status or mission, the TO or DoD Component authority will notify SDDC Operations or the theater CDR as far in advance as possible to enable negotiations with commercial carriers for transportation rates and services.

II. COMMERCIAL CARRIER INQUIRIES

1. Information furnished to carriers in response to inquiries concerning cargo shipments that have taken place will be confined to facts on their respective traffic routing, except as restricted by security regulations.

2. Freedom of Information Act (FOIA) inquiries pertaining to transportation issues will be coordinated with the cognizant FOIA office.

3. Carriers file voluntary rates via the Electronic Transportation Acquisition’s (ETA) Global Freight Management (GFM) system through the Tender Entry on the Web (TEOW) module. If unable to electronically file, the carrier should contact the GFM Help desk at 800-462-2176 (Option 3) or email usarmy.scott.sddc.mbx.G6-SRC-GFM-HD@mail.mil. Training is also provided on tender entry (ETA/GFM/Training Online User Manuals/Help Files).

I. TRAFFIC MANAGEMENT UNDER EMERGENCY CONDITIONS

1. Emergency traffic management procedures in the Continental United States (CONUS) will be implemented upon the proclamation of a state of national emergency by the President of the United States and by a concurrent resolution of Congress.

2. Activity CDRs will direct TOs to implement emergency procedures according to restrictions imposed on commercial transportation by governmental control agencies (e.g., the Department of Transportation, State and local authorities, USTRANSCOM). TOs will implement procedures in this regulation to the extent warranted by emergency conditions.

   a. When motor or rail carrier capacity is limited due to emergency or contingency conditions, SDDC, in concert with USTRANSCOM, will prioritize lift assets and direct the movement of motor and rail carriers to meet strategic goals set by the President for national emergencies, or to synchronize movement of CONUS-based U.S. forces to ports of embarkation.

3. TOs will continue to route freight during emergency conditions using the same methods as during normal peacetime operations. If emergency conditions result in freight system outages, TOs will follow their Service or installation’s contingency plan to move freight. In absence of specific guidance, and when mission-critical freight must move during a system outage, TOs should follow guidance in Paragraph K.8.

J. PUBLIC HIGHWAY REQUIREMENTS

Through the Highways for National Defense Program (HND), the SDDC Transportation Engineering Agency (TEA) is responsible for assisting the Services and installations with resolving public highway needs. For additional guidance, refer to Army Regulation (AR) 55-80/Office of the Chief of Naval Operations Instruction (OPNAVINST) 11210.2/Air Force Manual (AFMAN) 32-1017/Marine Corps Order (MCO) 11210.2D/Defense Logistics Agency Regulation (DLAR) 4500.19, DoD Transportation Engineering Program, or contact SDDC TEA at 800-722-0727.
K. DISRUPTION TO TRANSPORTATION SYSTEMS

1. The President, the Secretary of Defense (SecDef), the CCRD of USTRANSCOM, a USTRANSCOM TCC CDR, a CCDR, or others can provide guidance or direction as to the routing of traffic or management of DoD movements in response to special situations where there is disruption in or impediments to normal transportation services.

2. Special situations include, but are not limited to, national/regional/local emergencies, disasters, traffic congestion, strikes, embargos, and operational conditions.

3. Any guidance or direction provided is subject to any legally imposed limitation such as statutory, regulatory, or contractual requirements.

4. When there is a disruption to the transportation system, USTRANSCOM (upon notification by a USTRANSCOM TCC or other activity), a USTRANSCOM TCC, or a CCDR will disseminate, to the affected TOs, the following information:
   a. The reason for the special situation
   b. The name of the activity affected
   c. The mode and carrier involved
   d. The type of traffic limited
   e. The exception, if any, to the limitation on transportation
   f. An alternative means available to move the cargo to lessen the disruption to DoD movements.

5. When a DoD activity experiences emergencies or anticipates a disruption in the transportation system that may adversely influence its ability to ship or receive DoD shipments, the TO (including DLA, Traffic Management Office, Division Transportation Officer, DoD, Contractors, and DCMA) will immediately notify a USTRANSCOM TCC or the theater CDR. The TO will provide a USTRANSCOM TCC or the theater CDR with all the information and seek its assistance in determining alternative routes or modes and any legal actions needed to overcome or reduce the disruption in DoD transportation.

6. If the TO requests, then a USTRANSCOM TCC or the theater CDR will assist the TO in acquiring the authorization or legal action needed to overcome or lessen the disruption to DoD transportation requirements.

7. SDDC is designated by USTRANSCOM to publish worldwide Customer Advisories on behalf of requesting organizations to communicate guidance and direction associated with movement of DoD cargo in response to operational situations, updates, or changes to published transportation services or guidance.
   a. As required, SDDC will publish worldwide Customer Advisories through its advisory network. Requesting organizations and shippers should be aware that SDDC sends advisory notifications only to registered addressees. SDDC also publishes advisories on the public home page at www.sddc.army.mil. SDDC will not accept any request to publish a Customer Advisory without the appropriate staffing from the requesting organization and approval at the O-6 level as appropriate. Advisories affecting organizations outside the requestor’s organization must be coordinated with the affected organizations prior to submitting the requests, to include the documented coordination accomplished. Prior to publishing, SDDC will coordinate with USTRANSCOM/J4-PT, Transportation Policy, on all advisories that interpret the DTR. Email TCJ4-PT at transcom.scott.tcj5j4.mbx.pt1@mail.mil.

   (1) Send Advisories to SDDC’s G35 Org Box: usarmy.scott.sddc.mbx.g3-domestic-freight-services-branch@mail.mil for internal coordination and posting.
(2) Activities are required to use the Transportation Facilities Guide (TFG) as the notification method for notifying Transportation Service Providers (TSP) and shipping and receiving activities of their installation’s shipping and receiving operational status. The advisory method will not be used for critical operational changes, such as changes in operating hours and installation closures; e.g., weather, gate changes, training/holiday or inventory closure, etc.

(3) An advisory will be returned to the requester for the following reasons:
   (a) Advisory posting request received without the appropriate approving authority signature (i.e., 06 or equivalent).
   (b) For all corrections.

8. When outages impact the TO’s automated system to facilitate freight movements, the TO will follow their Service’s contingency plans to move freight. Once the TO’s automated system is back online, the TO will then complete shipment data input and release the commercial bill of lading. The transaction will then be populated in Syncada. SDDC may provide assistance if requested. SDDC may provide a rate quote listing to the TOs to be utilized to award freight. For assistance, contact the SDDC Domestic Freight Services Branch, 618-220-5914 or email usarmy.scott.sddc.mbx.g3-domestic-freight-services-branch@mail.mil.

L. RAIL ABANDONMENT ASSISTANCE
Through the Railroads for National Defense Program, SDDC TEA is responsible for assisting the Services and installations with resolving commercial rail line abandonment. A number of options have been developed to ensure continued essential rail service to DoD installations. TOs will contact the SDDC TEA at 800-722-0727.

M. TRANSPORTATION PROCUREMENT POLICY—APPLIES TO BOTH FAR AND NON-FAR PROCUREMENTS OF TRANSPORTATION OR RELATED SERVICES
1. The acquisition of transportation and transportation-related services must fulfill the customer’s intermodal movement requirements from origin to destination.
2. The acquisition process will involve the customer and carriers early in and throughout the acquisition process.
3. When it is beneficial to the DoD, then the DoD may join with other Federal Government Agencies to use transportation services’ procurement instruments negotiated by those Agencies. In addition, other federal Agencies may use DoD procurement instruments.
4. Traffic managers and shipping activities will seek full and open competition to the maximum extent possible from qualified carriers. DoD traffic managers and shipping activities must not exclude any transportation mode in awarding traffic- or transportation-related service bookings, except if the SDDC Director of Operations or designated official makes a written determination that awarding the traffic to a particular mode is necessary for military readiness to ensure the necessary transportation infrastructure availability for mobilization or for national security; then the exclusion of other modes for a particular transportation requirement(s) is authorized.
5. DoD activities will use best commercial practices and streamline “best-value” acquisition processes and include performance-based specifications when acquiring transportation services (as defined under Best Value in the Table of Contents).
6. The acquisition of transportation and related services will incorporate efficient documentation, billing, and payment processes and, to the maximum extent possible, will require the use of
Electronic Commerce (EC)/EDI for solicitations, movement documents, financial transactions and payment through Electronic Funds Transfer (EFT).

7. For the transportation payments (covered in 31 United States Code [U.S.C.] § 3726, Payment for Transportation; 40 U.S.C. § 121, Administrative; 41 Code of Federal Regulations (CFR) 102-118, Transportation Payment and Audit; and Management Reform Memorandum [MRM] #15, Reengineering Defense Transportation Documentation and Financial Processes) of CONUS freight shipments, DoD uses the Third Party Payment System (TPPS) as the electronic payment method. Generally, DoD contracts will require the use of TPPS or will specify that TPPS is a prerequisite to carriers’ performance. TO and contracting officers will only offer DoD cargo movements to commercial carriers offering TPPS as their billing and payment system.

8. Acquisitions for transportation or related services will require carriers to furnish in-transit visibility (ITV) data to, or accessibility by, the DoD AIS.

9. Air and ocean carriers with direct contracts with DoD must commit to support DoD contingency requirements through participation in the Civil Reserve Air Fleet (CRAF) and the Voluntary Intermodal Sealift Agreement (VISA) programs as a condition for receiving DoD business.

10. Contracts with Third Party Logistics (3PL) providers for logistic support and base operations functions during wars, contingencies, disasters, and humanitarian assistance, when the infrastructure to move material may be constrained, will include a requirement that the 3PL providers integrate their transportation operations with the deployment process.

11. To the maximum extent possible, procurement instruments with carriers will allow their use by DoD contractors, vendors, and 3PL providers moving DoD freight.

12. The DoD uses a number of different procurement instruments to purchase transportation and related services. These instruments include FAR contracts, bills of lading (BL), government transportation requests, and similar transportation forms (see 40 U.S.C. Chapter 5 § 501–505, Procurement and Warehousing; 49 U.S.C. § 10721, 13712, and 15504, Government Traffic; and 48 CFR 47, Transportation, and 242, Contract Administration and Audit Services). The decision as to the procurement instrument will be based on the needs of the customers, the duration of the requirement, the value of the transportation services provided, and the cost of implementing the procurement process relative to the cost of the services acquired.

13. The following are the responsibilities of the different organizations:
   a. USTRANSCOM is primarily responsible for acquiring common-user transportation and related services to meet DoD transportation requirements in excess of DoD organic capability.
   b. The USTRANSCOM/Deployment Distribution Operations Center (DDOC), SDDC, and theater CDRs will provide a transportation rate-quoting service.
   c. Cost Estimate Planning Tools:
      (1) The USTRANSCOM TCJ8 Operational Cost Support (OCS) cell will provide validated transportation cost estimates for passengers and cargo. To submit a request for a validated transportation estimate, go to https://www.ustranscom.mil/common/transportation-estimate.cfm. Estimates provided by the OCS cell will include cargo accessorials charges, when available. A confirmation e-mail/phone call can be expected within 24 hours, during normal business operations. The cost estimate will provide a valid comprehensive estimate for planning purposes only.
(2) Single Mobility System (SMS). Estimates for military aircraft and commercial liner vessels under existing ocean transportation contracts can be retrieved utilizing the Single Mobility System; for an account go to https://sms.ustranscom.mil/sms-perl/smswebstart.pl and click on the “Get an Account” button. This estimate does not apply to cargo moving under “One Time Only” contracts, Sea-Air Multi-modal contracts, or Direct Bookings.

(3) Rates are available in the GFM system. TOs can request tenders on file or estimated rates from transportation service providers when no tenders are on file. TOs may need the rates for budgetary purpose or other reasons.

d. TCCs or theater CDRs will negotiate with commercial carriers to establish or modify rates, charges, rules, and accessorial services. Negotiations will include DoD and Foreign Military Sales (FMS) volume movements and may include other federal Agencies and DoD contractor requirements to the maximum extent allowable.

e. TOs will route traffic IAW the requirements of this regulation.

(1) The reporting of volume movements permits SDDC transportation personnel to determine the reasonableness of current rates and to negotiate adjusted or modified rates. The TO will submit Volume Movement Requests (VMR) or other requesting documentation that includes all the information necessary to accurately describe the requirement and to fairly compete the requirement to SDDC when one of the following occurs:

(a) Estimated shipments from one origin point to a single destination will total 25 carloads (CL), 25 truckloads (TL), or 500,000 pounds (lbs) or more (see Chapter 202, Paragraph B.2.j).

(b) The current routing in effect is insufficient.

(c) Transportation factors indicate a better rate and/or service is obtainable.

(d) The shipment is a unique requirement that cannot be supported by GFM.

(2) When there is a FAR procurement of supplies or movement of freight involving transportation or transportation services, the TO will support the procurement by providing the contracting officer with the transportation factors required for solicitation, award, contract administration, and any other required support (see 48 CFR 47.301-1, Responsibilities of Contracting Officers).

(3) The TOs will provide timely carrier performance information to SDDC.

(4) The TOs will perform prepayment audits of all carriers’ invoices/electronic bills (eBills) before authorizing payment under TPPS.

N. PROCUREMENT

1. Carrier Qualifications. Only SDDC-qualified carriers are authorized to transport DoD surface cargo. The Air Mobility Command (AMC) is responsible for determining civil air carrier eligibility and the suitability of airlift carriers. TOs must use only qualified carriers and will check with SDDC or AMC when questions arise concerning a carrier’s status.

2. All DoD contracts must include, as a minimum, the following transportation instructions:

   a. All shipments must comply with ITV requirements by providing movement data to Integrated Data Environment (IDE) Global Transportation Network (GTN) Convergence (IGC) via EDI using American National Standards Institute (ANSI) X12 codes. The codes are listed in

b. All shipments will comply with DoD AIT standard marks as identified in this regulation and MIL-STD-129, Department of Defense Standard Practice, Military Marking for Shipment and Storage (MIL-STD-129), which is located at http://quicksearch.dla.mil/. Shipments must be marked with a Military Shipping Label (MSL) containing bar code symbols as identified in Chapter 208.

c. All planeload/shipload movements going to an Outside CONUS (OCONUS) destination (prior to movement) must be cleared through the USTRANSCOM DDOC by calling commercial 618-229-1698 or DSN 779-1698.

d. All export OCONUS shipments entering the DTS must be precleared using an Advanced Transportation Control and Movement Document(s) (ATCMD) through the sponsoring shipper service Airlift Clearance Authority (ACA) or Ocean Cargo Clearance Authority (OCCA). If there are any questions concerning the clearance requirements, contact the USTRANSCOM DDOC at commercial 618-229-1698 or DSN 779-1698.

3. **FAR transportation procurement.**

a. A warranted contracting officer can procure transportation and related services using a FAR instrument tailored to the customer’s needs. These contracts create enforceable contractual obligations between the carrier and the DoD activity. This affords shippers long-term transportation stability and allows the providing of services not available under tenders, tariffs, and BLs. A FAR contract is suitable for any DoD traffic, regardless of commodity or transportation requirement. FAR contracts are best where there is a requirement for recurring traffic for a long period, a large volume, or an oversized movement. Consider any requirements or shipper requests for a FAR contract if a long-term contract relationship will result in any of the following:

   (1) Reduced transportation and administrative costs/work load for the Government
   (2) Stabilized transportation rates for the term of the contract
   (3) Reduced transit times
   (4) The shipper requiring unique transportation services
   (5) Improved supply support responsiveness
   (6) Improved transportation service provider on-time pickup and delivery
   (7) Time permits.

O. **TRANSPORTATION PROCUREMENT SUPPORT**

1. **FAR Contracting Support.**

a. USTRANSCOM provides advice and procurement services for FAR procurements. If a shipping activity desires a FAR transportation contract, then it can request that USTRANSCOM establish a contract. USTRANSCOM will work with the shipping activity to establish the type of contract to support the activity’s needs. The shipper will provide a
request and the following information to SDDC Operations Business Support Division to process a FAR contract:

1. Performance Work Statement. A statement of the transportation requirement in sufficient detail to enable a transportation service provider to make an informed and responsive offer and allow fair and adequate competition.

2. Any relevant procurement history concerning this requirement.

3. A list that identifies the items or services being acquired as separately identified line items. This is known as a Schedule B under the Uniform Contract Format. (See 48 CFR 15.204, Contract Format.)

4. Independent Government Cost Estimate. The average rates, based on historical data, used in the development of rates for proposed tasks.

5. Quality Assurance Surveillance Plan. The performance method used to determine whether the contractor is effectively and efficiently complying with all the terms and conditions of the contract.

6. Market Survey. Any attempt by the shipper to ascertain whether there are carriers capable of satisfying the requirement for transportation or related services.

7. The possible Contracting Officer’s Representative (COR) (SDDC may act as the COR). Duties and responsibilities will be IAW the FAR.

8. Proposal evaluations and advice on the selection process.

b. Protests and Disputes are governed by 48 CFR 33, Protests, Disputes, and Appeals.

2. Rate Quotes – Tenders (Non-FAR Procurements Under 40 U.S.C. 481 Et Seq). Tenders are not contracts. They are a carrier’s offer to provide services at the quoted rate. The contract is created after the TO offers the movement and the carrier accepts the movement under a BL. These are generally best suited for simple procurements where best value is deemed the low-cost, responsive carrier. It is not suitable when a shipper needs a cost/price technical tradeoff analysis to determine the best value carrier.

a. TCCs or theater CDRs will solicit rate quotes (tenders) from commercial carriers and distribute these rates to DoD shipping activities. The TCCs or CDRs can negotiate special tender rates for shippers. Several tender-of-service instruments are available.

b. The SDDC Voluntary Tenders System. This is an electronic system where SDDC-qualified carriers can submit rates for transportation or related services into SDDC’s database system that allows the TO to access rates and route traffic movements without submitting special requirement documents. Currently, this system is the GFM.

3. Electronic Spot Bid (spot bid on the Web). This integrated electronic rate-quoting process allows a TO to post a shipment electronically via the GFM Spot Bid Application. DoD-qualified carriers can submit rates in response to the posted requirement. The TO selects the best value carrier’s offer and awards the traffic electronically.

a. Spot bid on the Web is suitable for all types of freight movements, to include over-dimensional, overweight shipments and less than truckload shipments, and must be used to the maximum extent possible before submitting a VMR. The system supports shipments where no existing tender is on file, repetitive shipments, and shipments that do not meet the VMR criteria (see Paragraph M.13.d.).

b. All submitted bids reflect an all-inclusive expense representing line-haul, accessorial, and protective services plus any additional charges.
c. TOs will compare carrier-provided rates with rates on file in GFM and make a best value determination.

d. If the TO does not select the low-cost carrier, the TO must document the reasons for the nonselection of the low-cost carrier via the GFM Carrier Performance Module (see DTR Part 2, Chapter 207).

e. The TO must comply with the SDDC Spot Bid Business Rules.

f. The TO will award the traffic by issuing a BL.


(1) Short-Term (spot or one-time-only bid). A special tender with rates for a volume of traffic moving on a single BL. There are two types of bids: traditional and electronic. TOs will submit a VMR when a condition listed in Paragraph M.13.e exists. In addition, the TO will submit any evaluation factors the TO will consider in the selection determination.

(2) The TO will furnish the VMR as soon as possible before the movement start date to SDDC Operations or theater CDR for negotiations with carriers. Submit VMRs using automated or DD Form 1085, Domestic Freight Routing Request and Order, Figure 201-1, format and annotate the remarks section with “This is a VMR and request for route order.” VMRs may be submitted any time before the movement start date, but the desirable negotiation lead time is more than 30 days for rail and more than 10 days for other modes. The transportation will occur during an 89-day period. The carrier offers these rates for not less than 89 days.

(a) SDDC and the theater CDR will provide VMR originators with a written response to each request, including any cost avoidance through successful negotiation.

(b) SDDC will rate tenders according to the evaluation factors provided.

g. Short-Term Types:

(1) Traditional Spot Bid (one-time-only or direct negotiation).

(a) The TO submits a written VMR. A TO may conduct verbal negotiation in an emergency; however, the TO must submit a written request as soon as possible.

(b) Based on the request, SDDC solicits quotes from qualified carriers that perform the requested service. Once all quotes (bids) are received, SDDC reviews the bids and provides the TO with a list of responsive bids and a recommendation as to the best value carrier based on the solicitation requirements and evaluation factors.

(c) The TO reviews the bids submitted and the SDDC recommendation. The TO makes a price reasonableness and best value determination and then awards the traffic. The TO does not have to accept the SDDC’s recommended carrier. If the TO selects another carrier than the SDDC-recommend carrier, the TO must notify SDDC as soon as possible.

(d) If the TO selects a carrier other than the low-cost carrier, the TO must document the rationale for the decision in writing and provide a copy to SDDC.

(2) Electronic Spot Bid (spot bid on the Web). This integrated electronic rate-quoting process allows a TO to post a shipment electronically on the SDDC website. DoD-
qualified carriers can submit rates in response to the posted requirement. The TO selects the best value carriers offer and awards the traffic electronically.

(a) A spot bid on the Web is suitable for all types of freight movements, to include over-dimensional, overweight shipments and less-load shipments. The system supports shipments where no existing tender is on file, repetitive shipments, and VMRs.

(b) All submitted bids reflect an all-inclusive expense representing line-haul, accessorial, and protective services plus any additional charges.

(c) TOs will compare the rates provided by the carriers with the rates on file with GFM and make a price reasonableness and best value determination.

(d) If the TO does not select the low-cost carrier, the TO must document the reasons for the nonselection of the low-cost carrier and provide a copy to SDDC.

(e) The TO must comply with the SDDC Spot Bid Business Rules.

(f) The TO will award the traffic by issuing a BL.

(g) For spot bid rules, go to MFTURP-1, which can be located on the SDDC website at https://www.sddc.army.mil/res/Pages/default.aspx by selecting the “Resources” drop-down menu, choosing “Publications & Policies”, clicking on the link for “Military Freight Traffic Unified Rules Publication”, and then searching for “Spot Bid”.

4. **SDDC Negotiated Rates**: They are tenders for particular shipments, routes, or requirements that the SDDC Special Requirements Branch specifically solicited.

   a. **VMRs**:

      (1) The TO will furnish the VMR as soon as possible before the movement start date to SDDC Operations or the theater CDR for negotiations with carriers. Submit VMRs using the DD Form 1085, Domestic Freight Routing Request and Order, Figure 201-1, format and annotate the remarks section with “This is a VMR and request for route order.” VMRs may be submitted any time before the movement start date, but the desirable negotiation lead time is more than 30 days for rail and more than 10 days for other modes. The transportation will occur during an 89-day period. The carrier offers these rates for not less than 30 days and no more than 365 days. Under certain circumstances, prior to the expiration of initial tender and upon concurrence between the TO and awarded carrier, negotiated tenders can be extended up to but no more than an additional 365 days.

      (2) SDDC or the theater CDR will provide VMR originators with a written response to each request, including any cost avoidance through successful negotiation.

         (a) SDDC will rate tenders (bids) according to low cost and technically acceptable criteria.
(b) Types:

1. Short-Term: One-time-only or direct negotiation.
   a. The TO submits a written VMR. (A TO may conduct verbal negotiation in an emergency; however, the TO must submit a written request as soon as possible.)
   b. Based on the request, SDDC solicits quotes from qualified carriers that perform the requested service. Once all quotes (bids) are received, SDDC reviews the bids, and determines which are qualified and responsive, and then provides the TO with a list that ranks all bids from lowest to highest cost.
   c. The TO reviews the bids submitted and SDDC’s recommendation and then makes a price reasonableness and best value determination to award the traffic. The TO does not have to accept SDDC’s recommended carrier.
   d. If the TO selects a carrier other than the low-cost carrier, the TO must document the rationale for the decision via the GFM Carrier Performance Module.
   e. The TO awards the traffic and creates the contract by issuing a BL.

2. Long-Term: Also known as Standing Route Order (SRO). An SRO is a request for tender with rates that remain in effect for a specific time period for a particular route or shipment(s). Usually, an SRO involves a volume of traffic that moves in separate shipments over a period greater than 89 days but not to exceed 365 days.
   a. The TO submits a VMR and any other relevant information concerning the transportation and related services to SDDC. It is critical that the TO and SDDC work together to obtain the best rates and service.
   b. After SDDC receives the request and all the necessary requirements information, it solicits quotes from all the qualified carriers that perform the requested service. Once all quotes (bids) are received, SDDC reviews the bids and determines which carriers are qualified and responsive, and then provides the TO with a list that ranks them from lowest to highest cost.
   c. The TO will compare rates provided by the carriers with rates on file with GFM and make a price reasonableness and best value determination.
   d. The TO selects a primary and an alternate carrier to offer future shipments based on their SRO quotes.
   e. If the TO does not select the low-cost carrier as the primary carrier or the next low-cost carrier as the alternate, then the TO must document the reasons for the decision via the GFM Carrier Performance Module.
   f. The TO awards the traffic and creates the contract by issuing a BL.

5. **Protests.** The Government Accountability Office generally does not consider protests of transportation procurements using tender rates. To ensure the fairness of the tender procurement process, SDDC will investigate and attempt to resolve any valid issues. Carriers must send preaward protests to SDDC or the TO who made the award before the awarded carrier begins to
provide any transportation or related services for the shipment. The TO will issue a post-award protest decision. Untimely filing by a carrier will result in the denial of the protest.

6. **Payment Disputes** (31 U.S.C. § 3726, 40 U.S.C. § 121, and 41 CFR 102-118). The TO and/or SDDC will attempt to resolve all transportation disputes. If the TO or SDDC cannot resolve the dispute, the TO or SDDC can forward all the relevant documents to the General Services Administration, Federal Supply Service, Audit Division (FBA), 1800 F Street NW, Washington, DC 20405, Transportation Audits Division, U.S. General Services Administration (GSA), Attn: Accounts Section, 1800 F St NW, 3rd Floor, Mail Hub 3400 Washington, DC 20405, email protests@gsa.gov, for a determination IAW 41 CFR 102-118.315, “What must my agency do if the TSP disputes the findings and my agency cannot resolve the dispute?”

**P. GOVERNMENT/MILITARY-OWNED OR UNIQUE ASSETS**

The DoD will maintain and operate in peacetime only those owned or controlled transportation resources, including assets leased or chartered for periods greater than 90 days, needed to meet approved DoD emergency and wartime requirements that cannot be met readily from commercial transportation sources. (For OCONUS, the requirement for the non-availability of commercial transportation may not apply.) The DoD will use these transportation resources during peacetime as efficiently as possible to provide essential training for operational personnel and to meet logistics needs consistent with fostering the development of militarily useful commercial capabilities. The DoD will use commercial carriers for requirements in excess of the DoD’s capability. DoD-owned or controlled transportation resources will be used for official purposes only.

**Q. TRANSPORTATION FACILITIES GUIDE**

1. CONUS and OCONUS freight TOs are required to update their TFG records as follows:
   a. On a semi-annual basis for installations participating in the secure holding area program based on each TFG record’s last review date
   b. On an annual basis for installations not participating in the secure holding area program
   c. Immediately whenever critical operational changes are made, such as:
      (1) Changes in operating hours
      (2) Installations closures (e.g., holiday closure or inventory closure).

2. SDDC Operations will update secure holding area information on an as-needed basis when the information is not current.

3. Proposed revisions that would modify the terms of delivery, delay receipt, or increase transportation costs must be approved at the major command level and coordinated with shipper Service HQs prior to initiating any online changes.


5. TOs are required to provide SDDC (AMSSD-OPS-O) with a notice 90 days in advance of ceasing their transportation operations to ensure TFG entries, bill of lading office codes, and commercial industry products supporting the DoD are updated or deactivated accordingly.

**R. SWITCHING OR CUSTOMER SIDETRACK AGREEMENTS**

Switching or customer sidetrack agreements are operational agreements that define the rights and obligations of carriers and their customers in the performance of transportation over the trackage.
owned by the customer. They are normally matters that are the subject of tariff provisions and are in the realm of general law. When it is determined that a formal agreement is in the best interest of the Government, a formal switching or customer sidetrack agreement will be established with the railroad.

1. Following are the definitions of the two types of agreements:
   a. A switching or customer sidetrack agreement is a written agreement stating the terms under which the connecting railroad will operate over a customer’s trackage. It is written to suit the circumstances of a particular location and is normally accompanied by a diagram illustrating the location of the trackage referred to in the agreement and delineating the boundaries of ownership and operation and the locations where inbound cars will be delivered and outbound cars will be picked up. Switching or customer sidetrack agreements, between a railroad and its customer, should not be confused with trackage rights agreements, which are between two railroads.
   b. A trackage rights agreement is a written agreement between railroad carriers allowing one railroad to operate over a section of trackage owned by another railroad. The railroad having trackage rights may or may not have the right granted to it in the agreement to serve customers located along the trackage over which it has rights. Trackage rights agreements, between two railroads should not be confused with switching or customer sidetrack agreements, which are between a railroad and a customer.

2. DoD military installations, SDDC, the Army Corps of Engineers, and the Naval Facilities Engineering Command (NAVFAC) HQ’s NAVFAC Engineering field Divisions and Engineering Field Activities (Real Estate Divisions) are directly involved in military installations requiring rail service. Military installations may be required to enter into a switching or customer sidetrack agreement or to amend an existing agreement with the servicing railroad(s) because of some of the following changes: ownership and maintenance, reductions or enlargements, operation, liability, right of entry, clearances, terms of agreement, termination, ordering of services, rate schedule, or tariff changes.

3. The following are the responsibilities of the different organizations:
   a. When differences with carriers cannot be satisfactorily resolved, the TO will conduct initial negotiations with carriers for switching or customer sidetrack agreements. In preparing an agreement, the TOs will ensure the provisions do not involve items requiring a FAR procurement contract. The TO will request assistance through the shipper Service HQ at SDDC Operations, ATTN: AMSSD-OP, 1 Soldier Way, Building 1900 West, Scott AFB, IL 62225-5006. The TO will forward new or revised agreements, prior to execution, through the shipper Service HQ to SDDC Operations (same address as above) for review and approval.
   b. SDDC will provide advisory and negotiation support to the TO in establishing or renegotiating a switching or customer sidetrack trackage agreement.
   c. SDDC will review the agreement and concur with it before the finalization of any agreement.

S. CONTRACTING SUPPORT POLICY FOR TRANSPORTATION ACTIVITIES

1. This paragraph establishes an interface between transportation and contracting and stipulates policies and procedures related to the transportation support of contracting for the movement of Government materiel from contractor and vendor plants to overseas destinations.

2. The FAR directs procuring contracting officers to obtain traffic management advice and assistance prior to contract award. It is essential that a liaison be established between the two
activities to produce the best possible contractual instrument, clearly defining the responsibilities of the contractor and the Government.

3. The acquisition process will involve the customer and transportation service providers early in and throughout the transportation acquisition process. The involvement of transportation providers will be accomplished in a fair and equitable manner; care will be taken not to favor some firms in an industry over others.

4. It is the DoD policy to procure transportation and related services using streamlined “best value” acquisition processes. See definition of “Best Value.”

5. All DoD contracts must include, as a minimum, the following transportation instructions:
   a. All shipments moving within the DTS must comply with the DTR.
   b. All shipments must comply with ITV requirements by providing movement data to IGC via EDI using ANSI X12 codes IAW DoD timeliness criteria or best business reporting procedures.

6. All shipments will comply with DoD AIT standard marks as identified in this regulation and MIL-STD-129. Shipments must be marked with an MSL containing bar code symbols as identified in Chapter 208.

7. All planeload/shipload movements going to an OCONUS destination (prior to movement) must be cleared through the USTRANSCOM DDOC by calling commercial 618-229-1698 or DSN 779-1698.

8. All export OCONUS shipments entering the DTS, except for materiel moving directly to the customer by commercial carrier, must be precleared using an ATCMD(s) through the sponsoring shipper Service clearance authority. If in doubt concerning clearance requirements, contact the USTRANSCOM DDOC at commercial 618-229-1698, DSN 779-1698, or toll free 866-622-2875.

T. TRANSPORTATION RECORDS MANAGEMENT

Each Service/Agency has specific regulations for guidance on transportation records retention time periods (e.g., Air Force Instruction (AFI) 33-322, Records Management Program governs Air Force Records and DLA disposition of records is governed by 36 CFR § 1222.30, Agency Records Management Program Responsibilities; DoD regulations; and the National Archives and Records Administration). See Services/Agency-specific regulations for guidance on records retention time periods.

U. DLA DISPOSITION SERVICES – ARRANGED TRANSPORTATION

IAW guidance at DoD 4160.21-M, Defense Materiel Disposition Manual, Chapter 5, Paragraph E. 1. a (http://www.dtic.mil/whs/directives/corres/pub1.html), DoD activities must make every effort to arrange for the pickup of property from DLA Disposition Services, with the shipment minimized to prevent excessive packing, crating, handling, and transportation costs. Where shipping costs exceed the value of the property, DLA Disposition Services may inquire as to the validity of the requisition and require the DoD receiver to certify that the property shipment is “mission-essential.”

V. PREVENTING DOD SHIPMENTS TO RESTRICTED COUNTRIES

DoD shipments must be consigned and routed only to destinations that are authorized to receive such shipments. To avoid the misroutting of Government shipments, the TO must ensure procedures are in place requiring the next level of supervision review and approve the release of shipments to restricted countries. TOs are to use the Department of State Embargoed Countries List at http://www.pmddtc.state.gov/embargoed_countries as their reference for identifying restricted
countries. Iraq and Afghanistan are exempt from the requirement for approval at the supervisory level.
Figure 201-1. DD Form 1085, Domestic Freight Routing Request and Order
**INSTRUCTIONS**

This form is to be executed and distributed in accordance with instructions in the Defense Transportation Regulation, Part II, when it is necessary to obtain routings for shipments from SDDC routing offices.

<table>
<thead>
<tr>
<th>1. REQUESTING AGENCY IDENTIFICATION NUMBER. Enter number(s), letter(s), or any combination thereof as required.</th>
</tr>
</thead>
<tbody>
<tr>
<td>2. DATE OF REQUEST. Enter date of request.</td>
</tr>
<tr>
<td>3. DATE SHIPMENT AVAILABLE FOR LOADING. Enter date shipment available for loading.</td>
</tr>
<tr>
<td>4. TRANSPORTATION PRIORITY AND REQUIRED DELIVERY DATE. Enter the Transportation Priority (TP) 1, 2, or 3, as applicable) and the Required Delivery Date at destination.</td>
</tr>
<tr>
<td>5. F.O.B. CONTRACT TERMS AND EXPIRATION DATE. Enter exact location where freight is to be accepted by the consignee. (For example, F.O.B. car or other carriers’ equipment; shipside, warehouse, or other place of rest and location.) Enter the contract expiration date, if known.</td>
</tr>
<tr>
<td>6. For shipments made up of chiefly a single commodity, the National Stock Number (NSN), the military nomenclature (Supply Catalog Description) and the carrier’s classification item number intended to be used will be furnished, using Standard Transportation Commodity Code wherever possible for such information. When a numbered item in the rail or motor classification includes sub-descriptions with a different rating for the item to be shipped, additional identifying information will be shown: such as “SU”, “K0”, “Loose”, “FF”, “NSTD”, “NOTSTD”, “WHEELS-ON-OR-OFF”, etc., with the total weight applicable to each rating.</td>
</tr>
<tr>
<td>7. Enter the exact number of carloads, truckloads, barges, or containers required, including the size and type. When the exact number cannot be computed, an estimate based on the heaviest practicable loading of carrier’s equipment will be entered.</td>
</tr>
<tr>
<td>8. GROSS WEIGHT. Enter gross weight of shipment(s). (See Item 16.)</td>
</tr>
<tr>
<td>9. TOTAL NUMBER OF CUBIC FEET. Enter total number of cubic feet. When actual figures are not available, a reasonable accurate estimate will be furnished and marked &quot;EST&quot;. (See Item 16.)</td>
</tr>
<tr>
<td>10. CONSIGNOR. Enter name of actual shipper.</td>
</tr>
<tr>
<td>11. CONSIGNEE(S). Enter correct name and mail address of consignee.</td>
</tr>
<tr>
<td>12. ORIGIN. Enter carriers’ name of station from which freight will be forwarded.</td>
</tr>
<tr>
<td>13. DESTINATION. Enter destination station to which shipments will be billed by carrier. (Also local point of delivery, if known.)</td>
</tr>
<tr>
<td>14. RAIL CARRIER SERVING. a. Enter initials or name of rail carriers serving consignor’s facilities, if known. (See appropriate &quot;Transportation Facilities Guide&quot;). At installations where various buildings are served by different carriers, the building in which the property is stored will be indicated as well as carriers actually serving such buildings. b. Enter initials or name of carriers serving consignee’s facilities, if known. At installations where various buildings are served by different carriers, the building to which the property is to be delivered, as well as carrier(s) actually serving such building, will be indicated. c. Indicate if private siding available. d. Indicate location, such as team-track, carrier’s initials, and name of town.</td>
</tr>
<tr>
<td>15. DISABILITY COSTS AVAILABLE. Costs other than transportation linehaul and accessorial charges that are considered as part of aggregate cost of a shipment for purposes of mode and carrier selection.</td>
</tr>
<tr>
<td>24. Articles of unusual weight or size presenting problems of transportability or hazards in transit by any means of transportation necessitate the furnishing of accurate information as to each dimension (length, width, height), and actual or reasonable accurate estimate of weight which will be shown in this space.</td>
</tr>
<tr>
<td>In general, such information will be furnished for each article in shipment exceeding 8 feet in height or width. If movement is requested via mode of transportation involving a higher cost than by other means of transportation, justification therefore should be included in a statement in this item. When information is available relative to a previous rate quotation, the rate, route, date, number and source will be shown.</td>
</tr>
</tbody>
</table>

---

**Figure 201-1. DD Form 1085, Domestic Freight Routing Request and Order (Cont’d)**