



DTCI

Program Management Review

28 May, 2008

United States District Court
For the District of Columbia
Civil Action No. 10-1482 (HLHK) ECF
Case: 1:10-cv-01482-HHK Document 20
Filed 09/12/11

Released under USTRANSCOM FOIA 09-70
FOIA Exemption (b)(4) Applies



MENLO DTCI 000567

Implementation



- Improvement Opportunities



(b) (4)

- Upcoming functionality enhancements



(b) (4)

Con-way

24
HOURS
SERVICE

Menlo
PACIFIC NORTHWEST

Con-way
TECHNOLOGIES

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Implementation Needs for BOY



- **BRD Site Visits**

[REDACTED]

(b)(4)

- **Training**

[REDACTED]

(b)(4)

- [REDACTED]

(b)(4)

[REDACTED]

(b)(4)

- **Certainty of dates for CMOS & GFM SIT & UAT**

- **On-Site Support During Startup Week**

[REDACTED]

(b)(4)

Con-way

Menlo
WORLDWIDE LOGISTICS
Con-way
THICKBOARD

PDC Cut Over Status



	STATUS	COMMENTS	ETIC
Network Build out		Routers / SW	
Rack servers		Installed	
Storage Area Network		Install, Config in process	
Management servers (A)		DC / AD / Citrix	
Application & DB servers		VM / Interfaces / DB	
Management servers (B)		Back-ups / RMAN / Tools / NSM	
Security Scans/ USTC J6 ATO		Ongoing	
CHB Infrastructure Complete			
Complete operational test			

(b)(4)



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Carrier Bid Process

- [REDACTED] (b)(4)

[REDACTED] (b)(4)

Date	Desc	Sites	Shpm Vol
Dec 2007	Initial sites	3	4%
Mar 2008	Balance of CY 2008 sites	16	55%
Oct 2008	Balance of network	48	41%

• Methods and tools

[REDACTED] (b)(4)



Carrier Bid Process



●Carrier recruiting



(b)(4)

●Carrier participation



(b)(4)

Carrier Evaluation Overview



- Demonstrate a compelling value proposition

(b)(4)

- All carriers required to have signed contracts prior to first shipment tender

(b)(4)



Operating Center Status

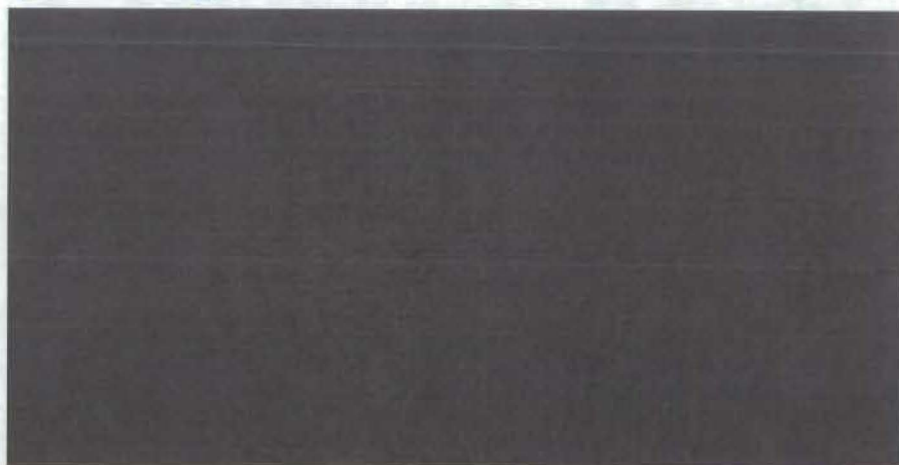


• Resource load

	Current	9 Jun	Dec
Managers			
Supervisors			
Load Planners			
Customer Service			

(b)(4)

• Operating hours



(b)(4)



MENLO DTIC 000574

Program to Date Performance



Target	Goal	April	May	PTD	Status
1st 3 sites by 15 April 2008	3	1	---	1	
Remainder to desired dates	6	---	---	---	
Carrier bids - establish routing guides with carrier costs below NTE	$\geq 0\%$	26%	29%	27%	
Small Business	20%	48%	24%	39%	
OT Pick Up %	96%	92.7%	93.3%	93.0%	
OT Delivery %	96%	85.4%	91.0%	88.3%	
OS&D %	2%	0%	0%	0%	
Claims Cycle Time	< 120days	---	---	---	
System Up Time	99%	99.94%	99.98%	99.96%	
Deliver Savings	19.1%	22.2%	23.9%	23.0%	

31 Mar - 16 May

May performance not finalized until end of month quality review

Program to date volumes

- 7 weeks of live operations
- Gross weight = 2.7MM
- Shipment count = 928
- Freight spend = \$671k



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Delivery Performance

•April 2008 OT Delivery by Mode

• Air - 83.0% LTL - 87.4% TL - 82.5%

•Delivery By Mode By Depot

		OT Deliveries			
		Apr-08	May-08	Trend	To Date
DDPW	Air	84.5%	88.6%	4.1%	86.1%
	LTL	90.6%	91.8%	1.2%	90.9%
	TL	85.5%	86.2%	0.7%	85.7%
DDDC	Air	81.4%	88.7%	7.2%	85.6%
	LTL	82.1%	99.4%	17.3%	92.5%
	TL	72.2%	93.6%	21.4%	87.7%



Delivery Performance Initiatives

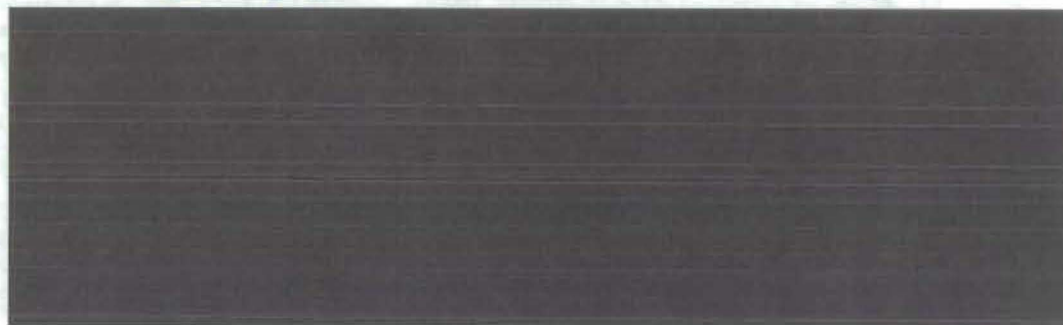


- EDI Shipment Status



(b)(4)

- Driving appointments to MDD



(b)(4)

- Air Carriers performance



(b)(4)

Con-way



Delivery Performance Initiatives



- Daily Shipment Review



(b)(4)

- Routing guide changes



(b)(4)

- Carrier improvement initiatives



(b)(4)

Con-way



Small Business

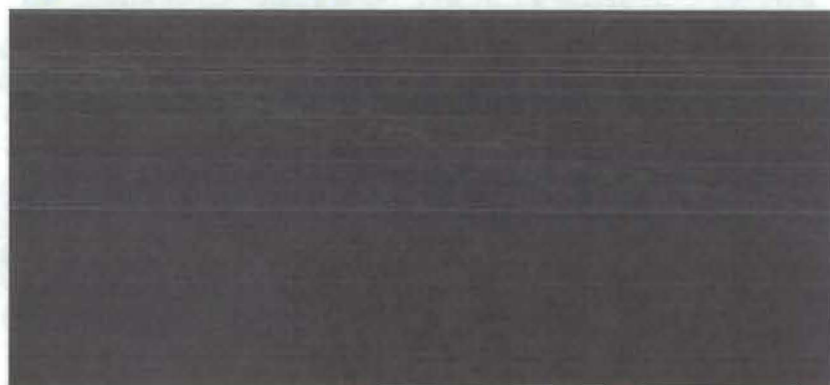


• Small Business Program Results and Actions

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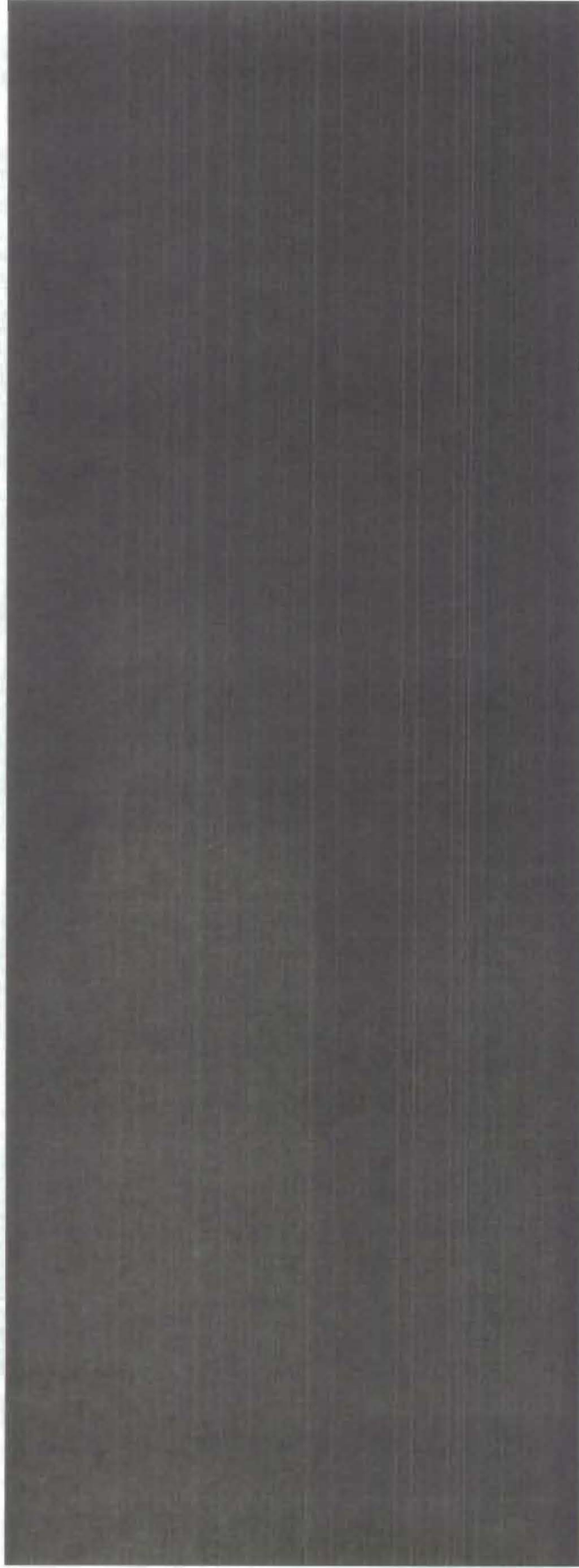


• Upcoming outreach efforts



(b)(4)

Proactive Industry Outreach & Engagement



(b)
(4)



Con-way

Menlo

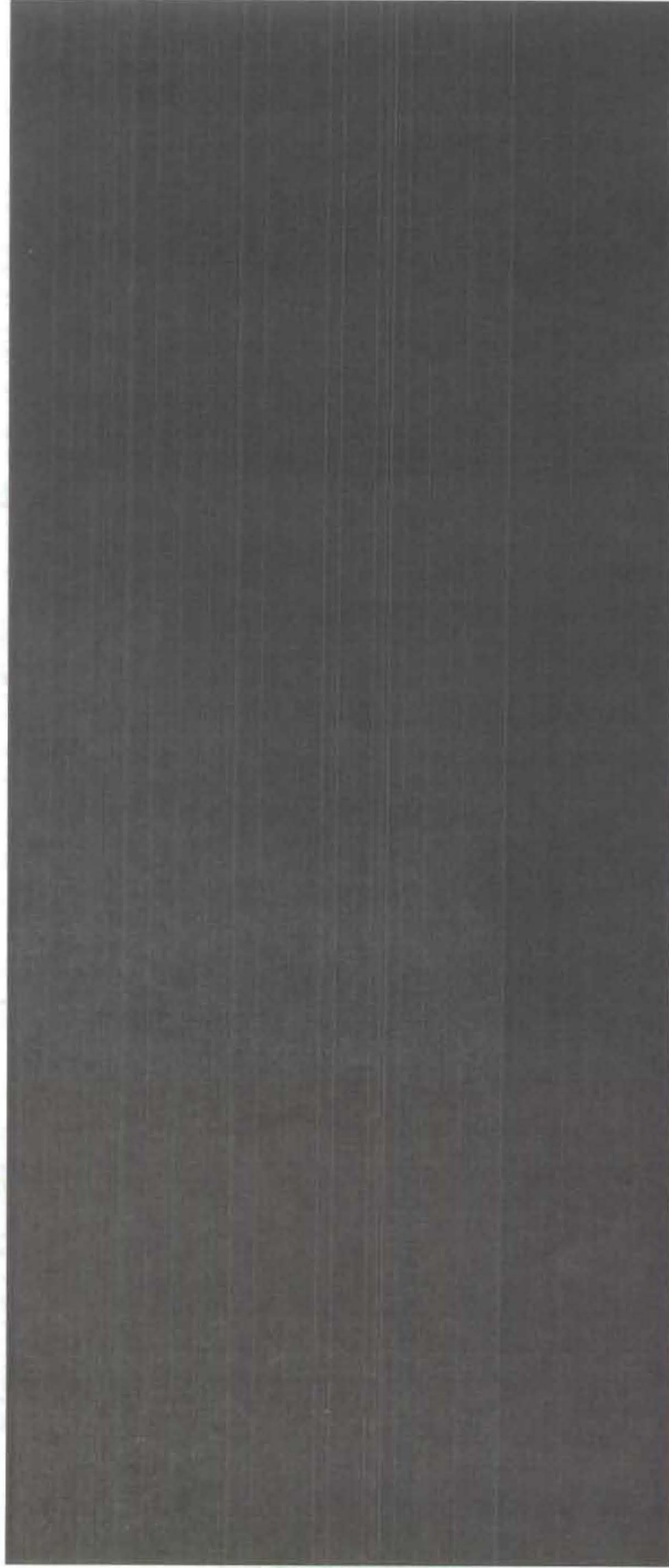
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Savings

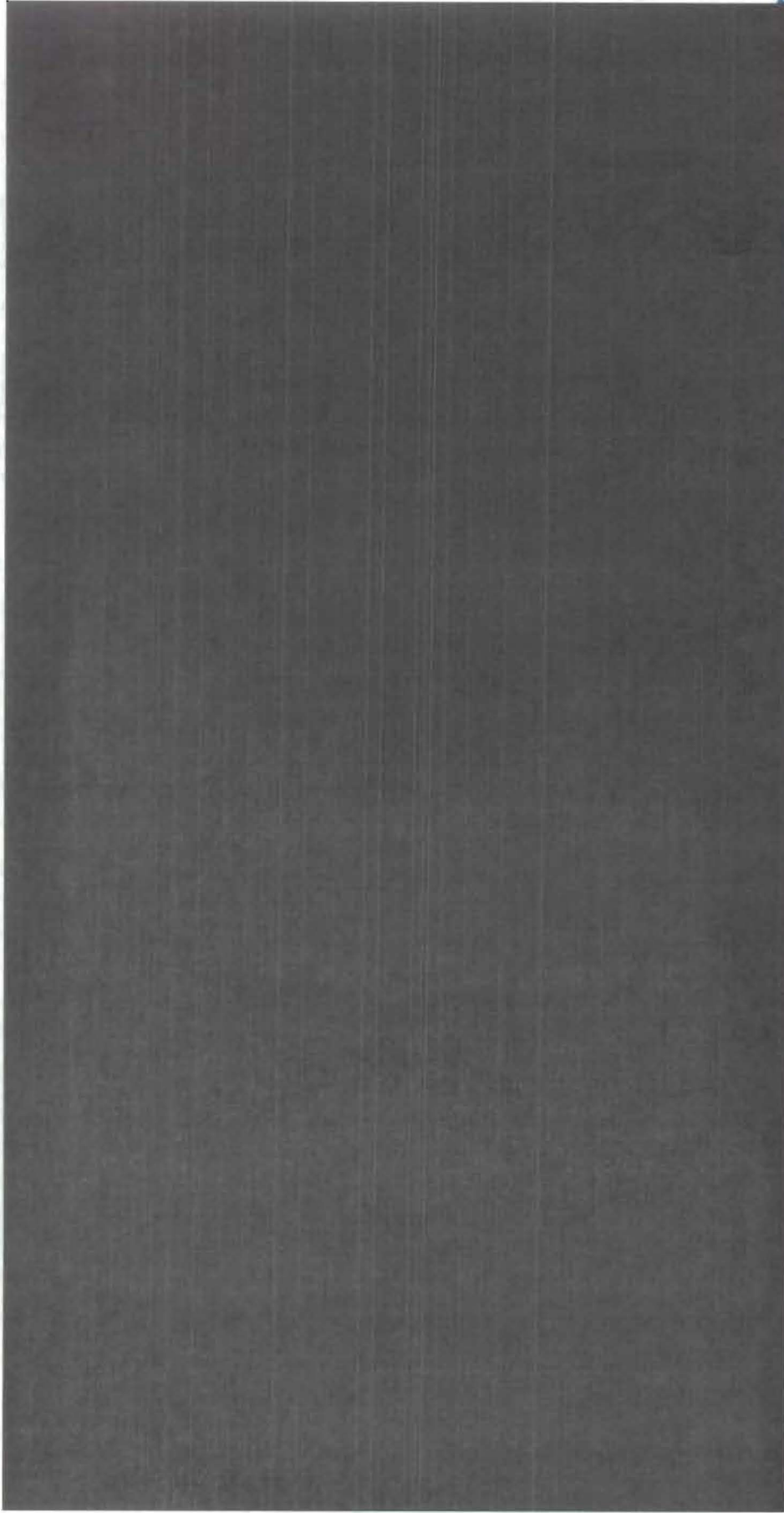


● Lane Analysis



15

Value Engineering Model



103

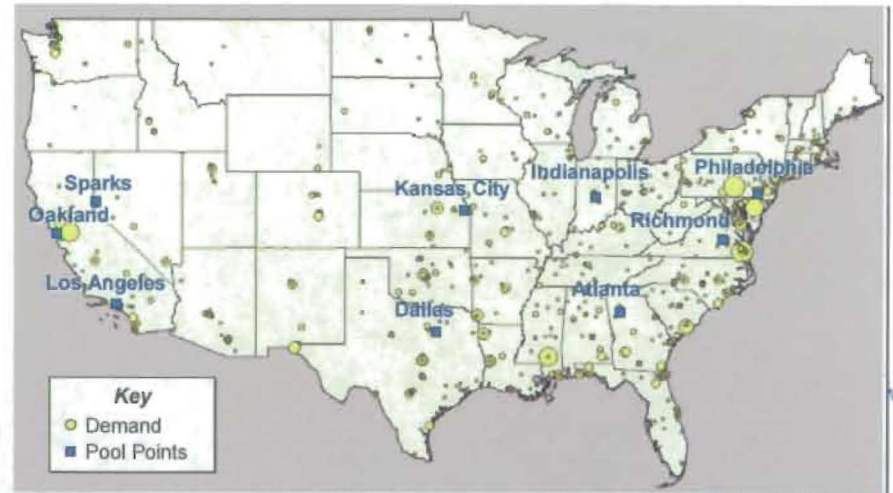
Optimization Processes



Strategic

- Pool point/order consolidation center analysis → 7% potential
- Network rationalization and redesign
- Dedicated route validation and realignment

Proposed Pool Locations



Con-way
TRUCKING

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