

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION
JTASK/ETEM Supply Chain Guru Software Licenses

1. CONTRACTING ACTIVITY.

United States Transportation Command, DPO Support Division, USTRANSCOM/TCAQ-DPO, 508 Scott Drive, Building 1900, Scott AFB, IL 62225.

2. NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED.

Other Than Full and Open Competition is required for the acquisition of twelve (12) additional Supply Chain Guru (SCG) software licenses and associated license maintenance, to add to six (6) previously-purchased Joint Distribution Process Analysis Center (JDPAC) copies of SCG with associated license maintenance, from LLamasoft Inc.

3. DESCRIPTION OF SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS (INCLUDING THE ESTIMATED VALUE).

a. Total estimated cost of this acquisition is [REDACTED] for twelve (12) additional SCG licenses (increases JDPAC total to 18 SCG licenses) and an estimated [REDACTED] per year to maintain all 18 licenses. This price replaces the existing annual SCG maintenance fees paid for the six (6) current workstation licenses which totals [REDACTED] annually.

b. This purchase agreement provides a significant benefit to the Government in allowing streamlined software administration and maintenance processes, lower cost of license maintenance, and substantial capability / flexibility to apply SCG capabilities across a spectrum of Supply Chain analysis/design use cases.

4. STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN COMPETITION.

FAR 6.302-1(c), 10 U.S.C. 2304(c)(1), Application for brand-name descriptions.

5. DEMONSTRATION THE PROPOSED CONTRACTOR'S UNIQUE QUALIFICATIONS REQUIRE USE OF AUTHORITY CITED.

a. Acquisition using other than full and open competition is made under the authority of FAR 6.302-1(c) as SCG is essential to Government requirements and only one source is capable of responding. The supplies required are available from only one responsible source, Llamasoft, the only authorized reseller and no other type of product will satisfy the Government's requirements. Llamasoft's "Supply Chain Guru" can be purchased through a partner - Production Modeling Corporation (PMC), but it's still a Llamasoft trademarked product.

b. Llamasoft has proprietary rights to the software code for the SCG products associated with this acquisition requirement and as such is the only known vendor that can provide the needed product. The proposed acquisition is an augmentation of work currently being performed by the

USTRANSCOM, Joint Distribution Process Analysis Center (JDPAC, et. al. Llamasoft is currently providing licenses/maintenance under Contract number HC1028-13-P-00019).

c. Unique Capabilities: Llamasoft is the only known sources for this proprietary software. No other vendor or distributor can legally obtain access to the software and no other vendor can make duplicate copies since it is protected by copyright and patent laws. SCG is essential to Government requirements because of unique capabilities and attributes not available in any other product. These include an integrated ability to act as a supply chain simulation or enact supply chain optimization functionality with the same data set, and the ability to interface with existing Government schedule planning and optimization tools. No other product offers an integrated simulation and optimization capability, and no other product is technically or architecturally capable of interacting with existing Government decision-support models and tools.

d. Conclusion: Based on the above, Llamasoft is the only source that can fulfill the Government's need.

6. DESCRIPTION OF EFFORTS MADE TO ENSURE OFFERS ARE SOLICITED FROM AS MANY POTENTIAL SOURCES AS PRACTICABLE, WHETHER A NOTICE WILL BE PUBLICIZED AS REQUIRED BY FAR 5.2, AND IF NOT, THE APPLICABLE EXCEPTION.

A combined synopsis/solicitation will be posted to Fedbizopps IAW FAR 5.102 (a)(1) and FAR 5.102 (a)(6).

7. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT WILL BE FAIR AND REASONABLE.

The Contracting Officer is unable to make this determination until after receipt of the proposal for this requirement; however, commercial pricing, competition, and previous prices paid for these and similar services will be reviewed in order to determine a fair and reasonable cost.

8. DESCRIPTION OF THE MARKET RESEARCH CONDUCTED AND THE RESULTS OR A STATEMENT OF THE REASONS MARKET RESEARCH WAS NOT CONDUCTED.

The JDPAC is constantly surveying the market and from this corporate experience knows that the software is proprietary and upgrades and maintenance are only available from Llamasoft.

9. ANY OTHER FACTS SUPPORTING THE USE OF OTHER THAN FULL AND OPEN COMPETITION.

SCG acquisition is essential to Government requirements. This optimizes accessibility to the software and the responsiveness to emerging analytical decision-support requirements. Without these additional licenses, the productivity of the analytical team will be diminished, resulting in the delay of study results, lengthening of study execution times, precipitating in an increase in

the backlog of requested studies and subsequently reflecting unfavorably on the organization's ability to meet its DoD mandated responsibilities.

10. LISTING OF SOURCES THAT EXPRESSED, IN WRITING, AN INTEREST IN THE ACQUISITION.

None.

11. A STATEMENT OF ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES REQUIRED.

While circumstances do not permit full and open competition for this acquisition, the Government will continue look for ways to use products that are available from multiple vendors. The Government will continue to investigate new products to meet its needs and should such products become available, the Government will consider further competitive acquisition options.

12. CONTRACTING OFFICER'S CERTIFICATION.

I certify the justification for use of other than full and open competition is accurate and complete to the best of my knowledge and belief.

[Redacted Signature]

4/21/14

ANDREA C. MOUSER
Contracting Officer

13. TECHNICAL/REQUIREMENTS PERSONNEL CERTIFICATION.

I certify that data supporting recommended use of other than full and open competition is accurate and complete to the best of my knowledge and belief.

[Redacted Signature]

4/23/14

TIMOTHY CHILDRESS, GS-14, DAFC
AT21 Program Manager
TCAQ-M