

**UNITED STATES TRANSPORTATION  
COMMAND (USTRANSCOM)**

**SOLICITATION: TCAQ 0222212-01,  
W/5 ATTACHMENTS, 23 FEBRUARY 2012**

**CLASS I PERISHABLES TENDER**



UNITED STATES TRANSPORTATION COMMAND  
508 SCOTT DR  
SCOTT AIR FORCE BASE IL 62225-5357

23 February 2012

MEMORANDUM FOR CLASS I PERISHABLES TENDER SOURCES/PARTICIPANTS

FROM: USTRANSCOM Directorate of Acquisition

SUBJECT: Class I Perishables Tender Solicitation, TCAQ 022212--01

1. The purpose of this memorandum is to notify Civil Reserve Air Fleet (CRAF) carriers that USTRANSCOM is soliciting tenders for Defense Logistics Agency (DLA) Class I Perishables Air Tender program.

2. The period of performance will be 12 March 2012 through 28 February 2013, unless extended or cancelled.

3. USTRANSCOM will evaluate responsive tender offers in order to determine the source or sources which offer the "Best-Value" in terms of overall price and technical acceptability. By signing the OF Form 280, Uniform Tender of Rates and/or Charges for Transportation Services (reference Attachments 1, 1a, and 1b), the CRAF carrier accedes that they have the technical capability to comply with the Class I Tender Performance Work Statement (Attachment 2). USTRANSCOM may further evaluate offers based on prices for individual categories of service. USTRANSCOM may approve more than one tender offer. Once approved for use, DLA may select one or more carriers for performance of specific requirements using the Best-Value principles as defined in the Defense Transportation Regulation.

4. Note the following:

a. Each category of service requests pricing for a specific service level and route and will be fixed-price for one year. Price adjustments or fuel surcharges are not allowed during this period.

b. Services: Respondents may elect to provide services to any or all locations for various weight breaks and types of services (Standard, Dry Ice, Cold Chain).

c. Rates/pricing shall be provided in the executable MS-Excel Price Matrix (Attachment 3). All cells in the service and pricing attachment must be unlocked or unprotected.

d. Weight breaks are: All up to 50 Lbs (1-50 Lbs), 51-300 Lbs, 301-2200 Lbs and greater than 2201 Lbs. Carriers may propose either a minimum order price or Unit Price in the 1-50 LB Weight Break.

Example 1: Minimum Shipment Order Price = \$ 600.00 for any quantity totaling 1 thru 50 Lbs

Example 2: 1 thru 50 Lbs Unit Price = \$ 12.00 @ Lb

Example 3: 1 thru 50 Lbs Unit Price = \$ 22.51 @ Lb

For a shipment totaling 23 Lbs, Example 1 charge = \$ 600.00, Example 2 charge = \$ 276.00, and Example 3 charge = \$ 517.73

Attachment 1

e. USTRANSCOM does not contemplate approval of full planeload charter service under the terms and conditions of this tender.

4. A CRAF carrier may designate a freight forwarder as its agent for the performance of the Class I tender. A CRAF carrier or its agent may offer only one tender in response to this solicitation. In such cases, although the designated agent is the party delegated to bind the CRAF carrier, the CRAF carrier should understand that it remains legally responsible for tender performance, the actions of its designated agent, and the actions of any other subcontractors used in the performance of the tender.

- a. If a CRAF carrier elects to file a tender with a freight forwarder acting as its agent, the CRAF carrier is the contractor for the tender. In addition, if an agent is being utilized, the OF Form 280, Block 1A and 1B should cite a Standard Carrier Alpha Code (SCAC) for the CRAF carrier or a SCAC which was obtained specifically for the CRAF carrier and agent partnership, not a SCAC for the agent only (e.g. freight forwarder).
- b. Additionally, all payments for air tender services must be paid to the CRAF carrier, not the freight forwarder (e.g. agent)

5. The CRAF carrier must ensure entities sanctioned by the Office of Foreign Asset Control are not used. See <http://www.treas.gov/offices/enforcement/ofac/> for additional details.

6. RECURRING PERFORMANCE DATA REPORTS: As a condition for tender approval, we require carriers or their designated agents to provide monthly Class I Air Tender performance and utilization data provided in the executable MS-Excel Performance Data Report (Attachment 4). Carriers or agents must submit reports to USTRANSCOM on a monthly basis by the 10th day of the month following performance. A report stating "Negative Activity" is required for performance periods with no activity. In the event a carrier or forwarder does not provide current and accurate reports, we may suspend the tender. We may reinstate approval based on our determination that the carrier will provide satisfactory reports. E-mail to:

[Lori.schwind@scott.af.mil](mailto:Lori.schwind@scott.af.mil)


[USTCAQ-Tenders@ustranscom.mil](mailto:USTCAQ-Tenders@ustranscom.mil)

[AMC.A4TID@scott.af.mil](mailto:AMC.A4TID@scott.af.mil)

[Lynda.ciaruffoli@ustranscom.mil](mailto:Lynda.ciaruffoli@ustranscom.mil)

7. IN TRANSIT VISIBILITY – The Integrated Data Environment/Global Transportation Network Convergence (IGC) replaces the GLOBAL TRANSPORTATION NETWORK (GTN) : Carriers shall provide shipment reports via Electronic Data Interface (EDI 214) as specified in the Data Feed Requirements and Instructions (Attachment 5). The carrier shall accomplish status reporting within (4) four hours of an event, or within the same time as reporting to commercial customers, whichever is sooner.

8. In response to this Class I Perishables Tender solicitation, E-mail your tender response *no later than 08 Mar 12 to: USTCAQ-tenders@ustranscom.mil* with Cc: to keri.lindsko@ustranscom.mil and dorothy.harris@ustranscom.mil. If required, CRAF carriers must include the required partnership/agent letter with the response.



KERI A. LINDSCO  
Contracting Officer

Attachments:

1. OF Form 280
  - 1a. OF Form 280 Continuation Page
  - 1b. OF Form 280 Instructions
2. Performance Work Statement
3. Price Matrix
4. Performance Data Report
5. Data Feed Requirements and Instructions

## INSTRUCTIONS FOR COMPLETING CLASS I AIR TENDERS

### GENERAL INFORMATION

1. Optional Form 280 *Uniform Tender of Rates and/or Charges for Transportation Services (Rev. 6/2003)* and the Continuation Pages contain carrier information and terms and conditions.
2. Carriers must complete tenders in the format prescribed in sub paragraphs 1-27 below.
3. Carriers must provide information as specified in the appropriate blocks. Note that we have entered generic information into several blocks of the OF 280. We will not accept tenders that lack required information.

### COMPLETION OF THE OPTIONAL FORM 280, UNIFORM TENDER OF RATES AND/OR CHARGES FOR TRANSPORTATION SERVICES (JUNE 2003)

Each block of the OF 280 shall be completed unless otherwise indicated:

1. *Block No. 1A – Issuing TSP, bureau, agency or conference:* CRAF Carrier's name (If a CRAF carrier intends to designate an agent, then the tender must still be in the CRAF carrier's name, but would cite the agent as follows: CRAF Carrier (Agent, Agent Name). Example: Carrier XYZ (Agent, Anybody Co, Inc).
2. *Block No. 1B – Standard Carrier Alpha Code (SCAC):* CRAF Carrier's SCAC or if applicable, joint SCAC indicating the CRAF Carrier/Agent Partnership.
3. *Block No. 2A – Tender No. ICC:* Each tender shall be assigned a discrete number by the issuer for identification purposes. We require this for continuity of data. New carriers/agents may generate their own initial tender number.
4. *Block No. 2B – Supplement No.:* N/A
5. *Block No. 2C – Cancels:* N/A
6. *Block No. 2D – Supplement Nos. that contain all changes:* N/A
7. *Block No. 3 – Tendered to:* Make tender applicable to "Other" and specify **US Dept of Defense**.
8. *Block No. 4 – Issue date:* Enter date of issue. **(Leave Blank)**
9. *Block No. 5 – Effective date:* Enter date tender is to become effective (3/12/2012).
10. *Block No. 6 – Expiration date (if any):* Enter date tender is to expire. Tenders are effective for one year (through 2/28/2013) unless otherwise directed
11. *Block No. 7 – Movement application:* Select "From-To".
12. *Block No. 8 – Action code (supplements only):* N/A
13. *Block No. 9 – Freight classification and/or commodity description:* Self-explanatory.

Atch 1

a. *Block No. 9A – NMFC/UFC Item No.:* Leave Blank.

b. *Block No. 9B – Description of articles:* The description of articles shall govern the commodity(ies) covered by the tender.

14. *Block No. 10A – Origin –* Enter: **“See Attached”**.

a. *Block No. 10A (1) – SPLC:* Leave Blank.

b. *Block No. 10A (2) – Point name, country, and state:* Enter **“See Attached”**

15. *Block No. 10B – Destination –* Enter : **“See Attached”**

a. *Block No. 10B (1) – SPLC:* Leave Blank.

b. *Block No. 10B (2) – Point name, country, and state:* Enter **“See Attached”**

16. *Block No. 11 – Load application (check appropriate box(es)):* Select **“Less Load”**.

17. *Block No. 12A – Rate or Charge:* Enter **“MS Excel Price Matrix Attached”**.

18. *Block 12B – Minimum Weight(s):* Enter **“See Price Matrix”**

19. *Block No. 13 – Route (include TSP code (SCAC)):* Enter **“USTRANSCOM Class I Perishables / See Attached Including Prices/Services.**

20. *Block No. 14 –: Governing publications and exceptions (insert exceptions, if any):* Leave Blank.

21. *Block No. 15 – Accessorial / Protective Services:* Enter: **“See Attached”**

a. *Block No. 15A – Rate or charge:* See Attached (Refers to Prices/Rates)

b. *Block No. 15B – Description of service and governing publication:* **Pre-filled**

22. *Block No. 16 – Operating Authority:* Enter **“Deregulated”**.

23. *Block No. 17 – Combination rates (Check appropriate box):* Check block **“C”**.

24. *Block No. 18 – General terms and conditions:* As listed.

25. *Block No. 19 – Transportation Service Provider (TSP) offer and instructions:* Insert **Department of Defense (DOD)**.

26. *Block No. 20 – Signature of party(ies) representing TSP(s):* **Print or type all information for each carrier.** The document shall be signed by the authorized official of the issuing carrier, agent, bureau, or agency of conference. Scanned copies are acceptable.

27. *Supplemental Page and Attachments:* Carriers and agents shall complete attachments for tenders as follows:  
Enter carrier prices/rates in attached MS-Excel Price Matrix.

**Class I Perishables Air Tender**  
**USTRANSCOM TCAQ-C**  
**OF Form 280, Block 18 continuation**

18h. *Excusable Delays* – Excusable delays to delivery commitments will be limited to the reasons listed at FAR 52.212-4(f).

18i. *Performance Data Reports* - As a condition for tender approval, CRAF carriers or their designated agent are required to provide monthly Class I Perishables Air Tender movement data utilizing the attached executable MS-Excel Performance Data Report template. The Performance Data Report must be submitted to HQ AMC/A4TD on a monthly basis by the 10th day of the following month. The report is to be submitted via e-mail to:

[Lori.schwind@scott.af.mil](mailto:Lori.schwind@scott.af.mil)

[USTCAQ-Tenders@ustranscom.mil](mailto:USTCAQ-Tenders@ustranscom.mil)

[AMC.A4TID@scott.af.mil](mailto:AMC.A4TID@scott.af.mil)

[Lynda.ciaruffoli@ustranscom.mil](mailto:Lynda.ciaruffoli@ustranscom.mil)

A “Negative Activity” report is required for months with no tender movement activity. In the event a monthly report is not provided for an approved tender, USTRANSCOM will cancel the tender. Approval may be restored upon a satisfactory showing that the tender has been or is likely to be in actual government use and that the data will be provided.

18j. *In Transit Visibility* – In accordance with the attached Data Feed Requirements and Instructions, carriers shall accomplish status reporting within (4) four hours of an event, or within the same amount of time as provided to their commercial customers, whichever is sooner.

18k. The Defense Transportation Regulation, Part II, Cargo Movement is hereby incorporated by reference into subject tender. URL: [http://www.transcom.mil/j5/pt/dtr\\_part\\_ii.cfm](http://www.transcom.mil/j5/pt/dtr_part_ii.cfm).

18l. *Carrier Liability and Exceptions* – Carrier liability and exceptions to liability will be resolved in accordance with FAR 33.2.

18m. *Carrier Unique Publications* - Carriers are prohibited from citing carrier-unique publications to govern the tender.

18n. *Billing* – Carriers should promote the implementation of Syncada (PowerTrack) to the maximum extent possible. Carriers shall bill at the lowest service level rate if the service level is not defined by the Government.



**UNIFORM TENDER OF RATES AND/OR  
CHARGES FOR TRANSPORTATION SERVICES**

1A. ISSUING TSP, BUREAU, AGENCY OR CONFERENCE		2A. TENDER NO. ICC		2B. SUPPLEMENT NO. N/A	
1B. STANDARD CARRIER ALPHA CODE (SCAC)		2C. CANCELS N/A		2D. SUPPLEMENT NOS. THAT CONTAIN ALL CHANGES N/A	
3. TENDERED TO: <input type="checkbox"/> U.S. GOVERNMENT <input checked="" type="checkbox"/> OTHER (Specify) US Dept of Defense		4. ISSUE DATE		5. EFFECTIVE DATE 03/12/2012	
				6. EXPIRATION DATE (If any) 02/28/2013	
7. MOVEMENT APPLICATION (Check one) <input checked="" type="checkbox"/> FROM-TO <input type="checkbox"/> BETWEEN		8. ACTION CODE (Supplements only) <input type="checkbox"/> ADDITION <input type="checkbox"/> DELETION <input type="checkbox"/> CHANGE			

**9. FREIGHT CLASSIFICATION AND/OR COMMODITY DESCRIPTION**

A. NMFC/UFC ITEM NO.	B. DESCRIPTION OF ARTICLES (use block 15 for accessorial/protective services)
	Class I Perishables Air Tender Solicitation TCAQ 022312-01

	(1) SPLC	(2) POINT NAME, COUNTY, AND STATE
10A. ORIGIN		SEE ATTACHED
10B. DESTINATION		SEE ATTACHED

11. LOAD APPLICATION (check appropriate box(es)) <input type="checkbox"/> LOAD <input checked="" type="checkbox"/> LESS LOAD <input type="checkbox"/> ANY QUANTITY <input type="checkbox"/> OVERFLOW NOT APPLICABLE		
12A. RATE OR CHARGE	12B. MINIMUM WEIGHT(S)	13. ROUTE (Include TSP Code (SCAC))
MS EXCEL PRICE MATRIX ATTACHED	SEE PRICE MATRIX	USTRANSCOM CLASS I PERISHABLES SEE ATTACHED INCLUDING PRICES/SERVICES

**14. GOVERNING PUBLICATIONS AND EXCEPTIONS (insert exceptions below, if any)**

If the governing publication(s) is (are) omitted, the rates, charges, or services shown herein are subject to the rules which, at the time of movement, would govern this tender.

EXCEPTIONS N/A
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	15A. RATE OR CHARGE	15B. DESCRIPTION OF SERVICE AND GOVERNING PUBLICATION
15. ACCESSORIAL/ PROTECTIVE SERVICES	SEE ATTACHED	Expedited time-definite international commercial transportation services for Class I Perishables in support of Defense Logistics Agency from Riga to Afghanistan. Services include scheduling, pickup, international air transportation, delivery to consignee and administrative performance reporting to USTC and DLA. See attached Performance Work Statement.

16. OPERATING AUTHORITY (Note Item 18A.) DEREGULATED
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17.COMBINATION RATES (Check appropriate box)

- ☐ a. The rates and charges in this tender may be used as factors in the construction of any combination through rates, charges or other provisions.
- ☐ b. The rates and charges in this tender may be used as factors to make combination rates and charges to and/or from other points of origin and destination, provided that such other points are not more than thirty (30) highway miles distant from the pertinent point of origin or destination named in this tender. The distance shall be measured from: (1) the nearest boundary, in the case of designated commercial zones; (2) the nearest corporate limit, in the case of incorporated communities not in commercial zones; or (3) the nearest post office within other points of origin or destination.
- ☒ c. The rates and charges in this tender may not be used in construction of combination rates or charges.
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18.GENERAL TERMS AND CONDITIONS

a. Lawful Performance: Operating authorities

The transportation service provider(s) (TSP) represent(s) to the United States government that the services provided in this tender will be performed in accordance with applicable Federal, state and municipal laws and regulations including Federal Management Regulations, 41 CFR 102-117 and 41 CFR 102-118, and the TSP(s) hold(s) the required operating authority to transport the commodity from, to, or between the places specified in the authorized certificates, permits or temporary operating authorities.

b. Charges and allowances

Except as otherwise provided in this tender, shipments made under the provisions of this tender are entitled to those additional services and privileges, as are provided in separately published tariffs or tenders to which the TSP(s) participates, including additional tariff or tender charges, rules and regulations applicable to such services and privileges.

c. Payment

The TSP shall bill the United States government on Standard Form 1113, Public Voucher for Transportation Charges, appropriately supported. The TSP(s) shall send bills to the "Bill Charges To" address shown on the face of the billing document.

d. References

Where reference is made in this tender to an item, tender, tariff or classification, the reference shall be construed to include the supplements, amendments or reissues of that item, tender, tariff or classification, unless otherwise specified in this tender.

e. Cancellation or amendment of tender

This tender may be canceled or amended by the TSP(s) on written notice of not less than thirty (30) calendar days, except for shipments made from the original point of origin (or port of importation, where appropriate) before the effective date of the notice and except for any accrued rights and liabilities of either party to the tender. Cancellations or amendments may be made upon shorter notice by mutual agreement between the Government and the TSP(s) concerned.

f. Filing with regulatory bodies

The TSP(s) certifies (certify) that, where required, the necessary copies of this tender, shall be filed with regulatory bodies, as appropriate.

g. Alternations and volume of traffic

This tender shall not apply where charges for service provided under this tender exceed charges otherwise applicable for the same service. Receipt and acceptance of this tender by the Government shall not be considered as a guarantee to the TSP of a particular volume of traffic described in this tender.

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19.TRANSPORTATION SERVICE PROVIDER (TSP) OFFER AND INSTRUCTIONS

I am (we are) authorized to and offer on a continuing basis to the United States Government (subsequently called the Government), based on 49 U.S.C. 10721 and 49 U.S.C. 13712 or other appropriate authority, the transportation services described in this tender, subject to the terms and conditions stated in this tender. The property to which rates apply must be shipped by or for the Government on: (1) for international shipments, Government bills of lading; (2) bills of lading showing that the Government is either the consignor or the consignee and endorsed with the following legend:

(1) "Transportation under this tender is for the DEPARTMENT OF DEFENSE

(Name the specific agency, such as the General Services Administration), and the actual total transportation charges paid to the TSP(s) by the consignor or consignee are assignable to, and are to be reimbursed by the Government";

(2) on bills of lading endorsed with the following legend:

"Transportation under this tender is for the DEPARTMENT OF DEFENSE

(Name the specific agency, such as the General Services Administration), and the actual total transportation charges paid to the TSP(s) by the consignor or consignee are to be reimbursed by the Government, according to cost-reimbursable

number N/A . This may be confirmed by contacting the agency at

N/A ."

20. SIGNATURE OF PARTY(IES) REPRESENTING TSP(S)

ISSUING TSP, BUREAU, AGENCY OR CONFERENCE	ADDRESS	TELEPHONE NO.
		EMAIL
SIGNATURE OF AUTHORIZING OFFICER OR AGENT	NAME OF AUTHORIZING OFFICER OR AGENT	DATE SIGNED
	TITLE OF AUTHORIZING OFFICER OR AGENT	
PARTICIPATING TSP	ADDRESS	TELEPHONE NO.
		EMAIL
SIGNATURE OF AUTHORIZING OFFICER OR AGENT	NAME OF AUTHORIZING OFFICER OR AGENT	DATE SIGNED
	TITLE OF AUTHORIZING OFFICER OR AGENT	
PARTICIPATING TSP	ADDRESS	TELEPHONE NO.
		EMAIL
SIGNATURE OF AUTHORIZING OFFICER OR AGENT	NAME OF AUTHORIZING OFFICER OR AGENT	DATE SIGNED
	TITLE OF AUTHORIZING OFFICER OR AGENT	

# OPTIONAL FORM 280

## UNIFORM TENDER OF RATES AND/OR CHARGES FOR TRANSPORTATION SERVICES

### PREPARATION INSTRUCTIONS

#### A. GENERAL

1. This optional form has been designed to expedite the handling of rate tenders. The block numbers and sequence has been designed for computerized processing.

2. When information furnished in one block expands upon or clarifies information furnished in another block, both should be cross-referenced; e.g., (See block ---).

#### B. DISTRIBUTION

In addition to the requirement for filing rate tenders with the Interstate Commerce Commission (See 49 U.S.C. 10721 and 13712) or other regulatory body, copies of tenders shall be submitted to the offices listed below:

1. *Military Traffic Management Command:* Two signed and 13 unsigned copies of tenders and supplements covering commodities, other than uncrated household goods (personal effects), shall be submitted to the Commander, Military Traffic Management Command, Attention: Negotiations Division, Washington, DC 20315.

#### 2. *General Services Administration:*

a. Eight signed copies of tenders and supplements covering commodities other than uncrated household goods (personal effects). Submit copies to the GSA office which initiated the proposal for tender publication. In the absence of a more specific address, tenders and supplements may be submitted to the General Services Administration, National Capital Region, Washington, DC 20407. GSA does not accept paper tenders for closed van traffic.

(1) *Interstate movements:* Five signed and 15 unsigned copies of tenders and supplements to the General Services Administration, Washington, DC 20406.

(2) *Intrastate movements:* Five signed and 15 unsigned copies of tenders and supplements to the appropriate GSA region that negotiated or accepted the tender.

3. *Other agencies:* As directed by that agency.

#### C. EXPLANATION OF ABBREVIATIONS:

AGS - Armed Guard Service  
AQ - Any quantity  
CL - Carload  
CSS - Constant Surveillance Service  
CWT - Hundredweight  
DDPS - Dual Driver Protective Service  
DOD - Department of Defense  
GSA - General Services Administration  
LCL - Less than carload  
LTL - Less than truckload  
MTMC - Military Traffic Management Command  
M/W - Minimum weight  
NMFC - National Motor Freight Classification  
PSS - Protective Signature Service  
PVU - Per vehicle used

RSS - Rail Surveillance Service  
\*SCAC - Standard Carrier Alpha Codes  
\*SPLC - Standard Point Location Codes  
SSS - Signature Security Service  
TL - Truckload  
TSP - Transportation Service Provider  
UFC - Uniform Freight Classification

\*Published by National Motor Freight Traffic Association, Inc. agent, 1616 P Street, NW, Washington, DC 20036.

#### D. COMPLETION OF TENDER.

Each block shall be completed unless otherwise indicated:  
*Block No. 1A - Issuing TSP, bureau, agency or conference:* Self-explanatory.

*Block No. 1B - Standard carrier alpha code (SCAC):* Self-explanatory.

*Block No. 2A - Tender No. ICC:* Each tender, including supplements, shall be assigned a discrete number by the issuer for identification purposes. If possible tender should be numbered consecutively from the lowest to the highest. If the tender applies to intrastate movements, include the appropriate State regulatory body number.

*Block No. 2B - Supplement No.:* Self-explanatory.

*Block No. 2C - Cancels:* If a tender cancels another tender or supplement, enter appropriate information in this block.

*Block No. 2D - Supplement Nos. that contain all changes:* Enter each supplement number remaining in effect with this issuance.

*Block No. 3 - Tendered to:*

a. (Optional) TSPs are encourage to make tender applicable to the "U.S. Government." If a specific reason exists for restricting application to a single agency, delete "U.S. Government" and enter the name of the agency.

b. GSA only, household goods: Tenders covering household goods issued under the GSA Tender of Service shall be issued "For the account of the U.S. Government except the Department of Defense and the U.S. Coast Guard."

*Block No. 4 - Issue date:* Enter date of issue.

*Block No. 5 - Effective date:* Enter date tender is to become effective.

*Block No. 6 - Expiration date (if any):* (Optional) Enter date tender is to expire. Tenders may be supplemented to review, change or cancel at any time during the effective period.

*Block No. 7 - Movement application:* Self-explanatory.

*Block No. 8 - Action code:* (Applies to supplements only) Check appropriate box(es) for this issuance.

*Block No. 9 - Freight Classification and/or Commodity Description.*

*Block No. 9A - NMFC/UFC Item No.:* If requested by the government shipping activity, enter the NMFC or UFC item number(s) and subnumber, if applicable. Enter item No. 999,999 for "freight all kinds" and item No. 1000 for "uncrated household goods and/or personal effect."

*Block No. 9B - Description of articles (Use block 15 for transportation services):* The description of articles shall govern the commodity(ies) covered by the tender, regardless of the scope of the NMFC or UFC number. If this tender is for services only, blocks 9A and 9B will be omitted; enter appropriate information in block 15.

**Block No. 10A - Origin:** Enter SPLC and point name (city or Government facility), county, and origin State.

**Block 10B - Destination:** Enter SPLC and point name (city or Government facility), county, and destination State.

NOTE: If the "between" box is checked in block 7, the tender will apply in each direction.

#### **SPLC CONSTRUCTION GUIDELINES.**

The SPLC is used for administrative purposes only. The point(s) of origin and destination as shown in blocks 11A and 11B determine the application of rates or charges. *For the purpose of this Uniform tender of rates and/or charges only.* Carriers are requested to use the following guidelines when selecting the appropriate SPLC (Use 6 digit codes only, do not use 9 digit codes):

1. If the rates apply from, to, or between a limited number of points, enter the SPLC for each point.

2. If the rates apply from, to, or between all points within a commercial zone, enter the SPLC for the base city only.

3. If the rates apply from, to, or between all or several points within a county or its equivalent, enter the 6 digit SPLC for the major city of that county or its equivalent. If the SPLC for that city ends in other than "00", change the 5th and 6th digits to zero. (e.g., Newington, VA 250661; enter as 250600).

4. If the rates apply from, to, or between points within the entire State or large portions of the State, enter as the first 2 digits, the numerical State code as shown in item 2 of the Continental Directory NMF 102 (SPLC Directory). Fill out the code with zeros. (e.g., PA, East Section (200000); PA, West Section (210000)).

5. If rates apply from, to, or between large geographic areas of the United States enter, as the first digit, the applicable region code as shown in item 2 of the Continental Directory NMF 102 (SPLC Directory). Fill out the rest of the code with zeros. The second digit should be coded with an "R". (e.g., Maine, New Hampshire, Vermont, Massachusetts, Rhode Island, Connecticut, New York, East Section, New York, West Section, New Jersey (1R0000)).

**Block No. 11 - Load application (Check appropriate box(es)):** If tender includes both CL/TL and LCL/LTL rates, check both load and less load boxes. Check "overflow not applicable" only if governing tender/tariff or TSP publication does not provide for overflow or if the tender provisions supersede tariff provisions. Check "any quantity" if appropriate.

**Block No. 12A - Rate or Charge:** Enter the rate or charge and basis (cents per hundredweight (cwt), charge per shipment, etc.).

**Block 12B - Minimum Weight(s):** Enter the applicable minimum weights and basis (LCL, LTL, CL, TL, AQ, PVU, etc.).

**Block No. 13 - Route (include carrier code (SCAC)):** Enter TSP name and the SCAC (see block No. 1B) for each TSP participating in route.

**Block No. 14 - Government publications and exceptions (insert exceptions, if any):** If different from printed statement, enter name and number of applicable classification, rules, and/or exception tariff, TSP publication.

**Block No. 15 - Accessorial/Protective Services**

**Block No. 15A - Rate or charge:** Enter rate or charge and basis (cents per cwt, charge per shipment, etc.). If accessorial services are to be furnished at no additional charge, enter "no charge" in this block.

**Block No. 15B - Description of service and governing publication:** Self-explanatory.

**Block No. 16 - Operating Authority (Note "General terms and Conditions" Lawful Performance: Operating authorities"):** Enter the TSP(s) operating authority references applicable to the services offered. If no operating authority is required, enter "none required."

**Block No. 17 - Combination rates (Check appropriate box):** Check applicable provision.

**Block No. 20 - Signature(s) of party(ies) representing TSP(s):** Print or type all information for each TSP. Telephone numbers and e-mail addresses are helpful but not required. The required numbers of signed copies (see paragraph B of these preparation instructions) shall be manually signed by the authorized official of the issuing TSP, bureau, agency or conference and all participating TSPs.

#### **E. SPECIAL INSTRUCTIONS FOR COMPLETION OF TENDER SUPPLEMENTS.**

The following *minimum* information is required for issuance of a supplement:

1. Name of issuing TSP, bureau, agency or conference, including SCAC code. (Block Nos. 1A and 1B)
2. Tender and supplement number. (Block Nos. 2A and 2B)
3. Issue date. (Block 4)
4. Effective date. (block No. 5)
5. Action code. (Block No. 8)
6. Description of commodity or service. (Block Nos. 9B or 15)
7. Origin and destination. (Block Nos. 10A and 10B)
8. Authorized signature(s). (Block No. 20)

Particular attention is directed to the following:

**Block 6. Expiration date (if any) (optional):** If it is intended to bring forward or continue the expiration date without change, the expiration date should be brought forward on the supplement. If the block is not completed, the tender will remain in effect until cancelled by a tender supplement or another tender.

**Partial changes of a block:** If a block with multiple entries is changed, the revised block must clearly specify the change such as, Add: (commodity), Delete: (destination), Increase: (rate, M/W). Entering changed data only without instructions will change the entire block to read as shown on the supplement.

**Blanket supplements:** Blanket supplements will be acceptable if the number of copies specified in paragraph B of these preparation instructions are furnished for each supplemented tender.

**Performance Work Statement  
Class I Perishables Air Tender  
22 Feb 12**

1. Services provided through this tender are carrier pickup, air transportation, and time-definite direct delivery of Class I Perishables for the Defense Logistics Agency (DLA) from origins to destinations listed below and in the Price Matrix MS Excel spreadsheet.
2. Performance Period: 12 March 2012 through 28 February 2013
3. Primary Origin and Destination Locations (See MS Excel Price Matrix)
  - a. Primary Origin Locations:

Riga, Latvia: The DLA Subsistence Prime Vendor (SPV) will deliver the perishables cargo to the air departure location (i.e., Riga airport).
  - b. Destinations:

Afghanistan: SPV Facilities in Kabul (adjacent to Ramp 8 at Kabul International Airport) and the Supreme Helmond Facility (adjacent to Camp Leatherneck)
4. Total Estimated Shipment Quantities: Approximately 900K to 1M pounds per week; 80 percent being cargo that requires tri-wall/dry-ice and cold-chain (SPV provided) and 20 percent moving as dry cargo. An even split in requirements between Kabul and Helmond is anticipated.
5. Service and Delivery Performance Standards
  - a. Standard Service Delivery (All cargo)

Working with the DLA-SPV, the DLA-SPV Contracting Officer Representative (COR) is the only approved agency authorized to place orders under this tender and will notify the tender service provider (e.g., carrier) 72-hrs in advance of a required pick-up date to include providing the cargo details and required delivery date. Upon notification, the tender service provider has 4 hrs to confirm acceptance of the shipment and the required time-definite delivery requirements. Tender service providers can expect shipment schedule requests such as, but not limited to: DLA COR notification on Tuesday, required pick-up on Friday, and a required delivery date of Sunday. The Government anticipates that RDDs will range from 12-48 hours based on operational needs.

The SPV is responsible to prepare the cargo for shipment, including building the tri-walls. Tri-Walls are required for items that require temperature control. Standard 48 by 48 inch pallets will be used. Each pallet/tri-wall is anticipated to be in the weight range of 300 to 2200 lbs. The carrier shall provide air pallets/straps and place/secure the cargo on the pallets. The SPV shall immediately return the air pallets/straps at the time of delivery.

**Performance Work Statement  
Class I Perishables Air Tender  
22 Feb 12**

Prior to accepting any shipment from the DLA-SPV, the tender service provider (e.g. carrier) should ensure the cargo is properly prepared for shipment in order to comply with the required shipment delivery requirements. Any concerns regarding this process should be worked with the DLA-SPV COR first with subsequent claims issues handled between the SPV and the tender service provider.. The carrier should not accept the product for lift if there are packaging concerns. Carrier must provide temperature controlled environments and maintain the capability to re-ice a shipment, if required. Contractor is responsible for maintaining shipment environment and temperature requirements according to guidelines as provided in the *Produce Market Guide* ([http://producemarketguide.com/commodity\\_info/](http://producemarketguide.com/commodity_info/)) published by the produce publication The Packer. The contractor shall maintain product temperatures to within 5 degrees Fahrenheit of the suggested transportation temperature in the guide. In the event that a commodity or shipment item is not addressed in the publication, the contractor shall provide temperature and environmental conditions in accordance with commercially accepted principles and practices. Shipments not delivered by the scheduled date and time may require re-icing. The carrier shall immediately notify the DLA-SPV COR and DLA SPV if delivery will not be made by the scheduled date and time.

b. The carrier shall provide DLA-SPV COR and TCAQ a 24-hrs point of contact to include name, telephone contact numbers, fax, and email address. Carrier must be available/should plan for 365 day-year, 24-hrs per day operations in support of DLA.

c. GLOBAL TRANSPORTATION NETWORK (GTN) DATA: Carriers shall provide reports via Electronic Data Interface (EDI 214) as specified in the GTN Data Feed Requirements and Instructions document. The carrier shall accomplish status reporting within four (4) hours of an event, or within the same amount of time provided to its commercial customers, whichever is sooner.

d. RECURRING PERFORMANCE DATA REPORTS: As a condition for tender approval, carriers or their designated agents shall provide monthly Class I Air Tender performance and utilization data provided in the executable MS-Excel Performance Data Report. Carriers or agents must submit reports to USTRANSCOM on a monthly basis by the 10th day of the month following performance. A report stating "Negative Activity" is required for performance periods with no activity. In the event a carrier or forwarder does not provide current and accurate reports, the Government may suspend the tender. The tender may be reinstated based on the Government's determination that the carrier will provide satisfactory reports. E-mail to:

[Lori.schwind@scott.af.mil](mailto:Lori.schwind@scott.af.mil)  
[USTCAQ-Tenders@ustranscom.mil](mailto:USTCAQ-Tenders@ustranscom.mil)  
[AMC.A4TID@scott.af.mil](mailto:AMC.A4TID@scott.af.mil)  
[Lynda.ciaruffoli@ustranscom.mil](mailto:Lynda.ciaruffoli@ustranscom.mil)

**Performance Work Statement  
Class I Perishables Air Tender  
22 Feb 12**

6. To the maximum extent possible, carriers will invoice for services and receive payment via the "Powertrack or Syncada" system.

7. Ordering personnel names and contact information:

Corey Brock	Corey.Brock@dla.mil
Michael Kurasz	Michael.Kurasz@dla.mil



### Class I Perishables Price Matrix

#### Standard Shipments

Indicate prices in Columns D thru G. Column D is a fixed minimum charge for any shipment 1-50 LBS or a Unit Price.

ORIGIN	DESTINATION	MINIMUM CHARGE (ALL UP TO 50 LBS)	51 - 300 LBS (\$ PER LB)	301-2200 LBS (\$ PER LB)	2201 + LBS (\$ PER LB)
RIGA, LATVIA	AFGHANISTAN (TOTAL)				
RIGA, LATVIA	KABUL (SPV Facilities (adjacent to Ramp 8 at KalA))				
RIGA, LATVIA	HELMOND (Supreme Helmond Facility (adjacent to Leatherneck))				

#### Cold-Chain Shipments

Indicate prices in Columns D thru G. Column D is a fixed minimum charge for any shipment 1-50 LBS or a Unit Price.

ORIGIN	DESTINATION	MINIMUM CHARGE (ALL UP TO 50 LBS)	51 - 300 LBS (\$ PER LB)	301-2200 LBS (\$ PER LB)	2201 + LBS (\$ PER LB)
RIGA, LATVIA	AFGHANISTAN (TOTAL)				
RIGA, LATVIA	KABUL (SPV Facilities (adjacent to Ramp 8 at KalA))				
RIGA, LATVIA	HELMOND (Supreme Helmond Facility (adjacent to Leatherneck))				

#### Dry-Ice Shipments

Indicate prices in Columns D thru G. Column D is a fixed minimum charge for any shipment 1-50 LBS or a Unit Price.

ORIGIN	DESTINATION	MINIMUM CHARGE (ALL UP TO 50 LBS)	51 - 300 LBS (\$ PER LB)	301-2200 LBS (\$ PER LB)	2201 + LBS (\$ PER LB)
RIGA, LATVIA	AFGHANISTAN (TOTAL)				
RIGA, LATVIA	KABUL (SPV Facilities (adjacent to Ramp 8 at KalA))				
RIGA, LATVIA	HELMOND (Supreme Helmond Facility (adjacent to Leatherneck))				

#### Accessorial Items (Services and Materials)

##### DESCRIPTION OF SERVICE or UNIT

Re-Icing (Wet Ice) (Applicable only if due to Government direction/delay)

Re-Icing (Dry Ice) (Applicable only if due to Government direction/delay)

NOTE: Carrier will ensure that re-icing is accomplished as necessary to ensure the stability of products. Charges apply only in the event of Government delay.

Address Correction and Re-Delivery

GPS Tracking (Near Real Time)

UNIT	UNIT PRICE
PER SHIPMENT	
PER SHIPMENT	
PER SHIPMENT	
PER SHIPMENT	

A463

Atch 4

[illegible]

**US TRANSCOM CLASS I PERISHABLES AIR TENDERS 2012  
DATA FEED REQUIREMENTS INTEGRATED DATA ENVIRONMENT (IDE)/GLOBAL  
TRANSPORTATION NETWORK (GTN) CONVERGENCE (IGC)**

**Electronic Instructions:**

1. Electronic Data Interchange (EDI) is the computer-to-computer exchange of business data in machine-readable language using strictly defined public standards. An EDI Implementation Convention (IC) defines the rules for filling in or "populating" an EDI transaction. Following the agreed upon convention, or version of the standard ensures that EDI partners will encounter fewer data quality problems during development and maintenance of their EDI systems.
  2. ANSI ASC X12 is the American National Standards Institute (ANSI) who charters the Accredited Standards Committee (ASC) X12 to develop uniform standards for inter-industry electronic interchange of business transactions -- electronic data interchange (EDI). Accredited Standards Committee X12 develops, maintains, interprets, publishes and promotes the proper use of American National and UN/EDIFACT International EDI Standards. The ASC X12 body meets periodically to develop and maintain EDI standards. Its main objective is to develop standards to facilitate electronic interchange relating to business transactions. X12 standards facilitate transactions by establishing a common, uniform business language for computers to communicate. With more than 275 transaction sets, X12 standards can be used to electronically conduct nearly every facet of business-to-business operations.
  3. EDI status records are generated and populated from the ANSI ASC 214 transactions. Transactions are sent to the government value added network where they are mapped and forwarded to Global Transportation Network (GTN) and IGC (IDE GTN Convergence)
  4. Global Exchange Service (GEX) is an EDI-based Business Transformation Agency (BTA) system which provides EDI messages to United States Transportation Command (USTRANSCOM) and other Department of Defense agencies.
  5. To get the latest version of the DOD 214 IC, as well as the contact information for the GEX, contact the USTRANSCOM Distribution Services Program Management Office, Scott Air Force Base, IL at (618) 256-6612 or email: [USTC-TCJ6-GTN-CarrierFeed-1st@ustranscom.mil](mailto:USTC-TCJ6-GTN-CarrierFeed-1st@ustranscom.mil)
- IGC Help Desk E-mail at [USTC-IGCHELPDESK@ustranscom.mil](mailto:USTC-IGCHELPDESK@ustranscom.mil) or commercial: 618-256-6836 or DSN: 576-6836. Account information is at: <https://www.igc.ustranscom.mil/igc>
6. All records will require the Transportation Control Number (TCN) or Bill of Lading (BOL) shipment identification (ID) number to complete the link between IGC (GTN) and Global Freight Management (GFM).
  7. All records will require the following reference number (in multiple loops) to identify Class I shipments:
    - a. **Class I Tender Program Identifier:** Provide this in the L1101 element with a CT qualifier in the L1102. The identifier for all 2012 International Heavy Air Tenders including Class I is: **3832108950**
    - b. Transportation Control Number (TCN) or Bill of Lading (BOL). Provide this in the B1002 element. Reporting by the BOL applies that status to all of the TCNs on the shipment. Reporting by the TCN provides the status for only that TCN. If everything on the BOL is going to and from the same place, it is preferred to send by the BOL in the B1002.
    - c. Carrier SCAC. Provide this in the B1003 element.
    - d. Billed shipment weight. Provide this in the AT803 element with a "B" qualifier in the AT801. Also provide the unit of measure in the AT802 (L for pounds, K for Kilograms).
  8. The carrier shall accomplish status reporting within (4) four hours of an event, or within the same amount of time as provided to their commercial customers, whichever is sooner.

*Atk 5*