

**United Parcel Services (UPS)  
Theater Express Program Feedback  
December 2011**

| Region    | AMD Performance | AMDs | Avg \$/lb | Market Share |        |
|-----------|-----------------|------|-----------|--------------|--------|
|           |                 |      |           | Weight       | Awards |
| Overall   | 97.0%           | 135  | \$2.45    | 11.3%        | 13.1%  |
| Inter-OEF | 93.0%           | 43   | \$3.12    | 6.7%         | 8.4%   |
| Inter-OIF | -               | -    | -         | -            | -      |
| Intra-OEF | 98.9%           | 91   | \$2.10    | 18.7%        | 23.9%  |
| Intra-OIF | -               | -    | -         | -            | -      |
| Other     | 100.0%          | 1    | \$1.08    | 0.5%         | 0.3%   |

| AMDs Exempted |             | AMDs Not Delivered On-Time | AMDs Not Yet Delivered |
|---------------|-------------|----------------------------|------------------------|
| UPSC1336003   | UPSC1352048 | UPSC1337035                |                        |
| UPSC1336010   | UPSC1352050 | UPSC1340016                |                        |
| UPSC1337003   | UPSC1353014 | UPSC1340032                |                        |
| UPSC1337008   | UPSC1353022 | UPSC1340036                |                        |
| UPSC1337023   | UPSC1353035 |                            |                        |
| UPSC1340023   | UPSC1353036 |                            |                        |
| UPSC1341014   | UPSC1354016 |                            |                        |
| UPSC1343015   | UPSC1354017 |                            |                        |
| UPSC1343017   | UPSC1354020 |                            |                        |
| UPSC1344011   | UPSC1355020 |                            |                        |
| UPSC1344015   | UPSC1355021 |                            |                        |
| UPSC1344018   | UPSC1355026 |                            |                        |
| UPSC1344019   | UPSC1358019 |                            |                        |
| UPSC1344020   | UPSC1360002 |                            |                        |
| UPSC1344031   | UPSC1360021 |                            |                        |
| UPSC1345010   | UPSC1361014 |                            |                        |
| UPSC1345012   | UPSC1361037 |                            |                        |
| UPSC1345035   | UPSC1363033 |                            |                        |
| UPSC1345044   |             |                            |                        |
| UPSC1352015   |             |                            |                        |
| UPSC1352034   |             |                            |                        |
| UPSC1352035   |             |                            |                        |
| UPSC1352037   |             |                            |                        |
| UPSC1352039   |             |                            |                        |

| Program Rankings |             |       |
|------------------|-------------|-------|
|                  | Performance | Price |
| 1                | 98.6%       |       |
| 2                | 98.1%       |       |
| 3                | 97.4%       |       |
| 4                | 97.0%       |       |
| 5                | 92.4%       |       |

**4th**

| AMD Counts                   |     |
|------------------------------|-----|
| # AMDs Awarded (& not CANX)  | 135 |
| # AMDs Exempted              | 42  |
| # AMDs Delivered             | 42  |
| # AMDs Not Delivered On-Time | 0   |
| # AMDs Not Yet Delivered     | 0   |
| # AMDs Not-Exempted          | 93  |
| # AMDs Delivered             | 93  |
| # AMDs Delivered On-Time     | 89  |
| # AMDs Not Delivered On-Time | 4   |
| # AMDs Not Yet Delivered     | 0   |

| Lateness |     |
|----------|-----|
| Min      | 79  |
| Average  | 95  |
| Max      | 136 |

|               |   |
|---------------|---|
| Over MAX Bids | 0 |
| AMDs >144 hrs | 0 |

Continuation Space (as needed)

| AMDs Exempted | AMDs Not Yet Delivered |
|---------------|------------------------|
|               |                        |

|         |
|---------|
| >85%    |
| 75%-85% |
| <75%    |