

To summarize, referring to Section 2.7 (beginning on page 38), as well as *Figure 2.7.1* (page 40), the priority for sourcing equipment is first geographic, whereby local inventories would be used prior to using distant stocks that would require repositioning. Priority will be given to Textainer managed equipment. If necessary, subcontractors' equipment will be deployed, both from other leasing companies and shipping lines. If the targeted resources do not meet requirements, Textainer would arrange and acquire newly manufactured equipment.

2.8.B Logistics

The current list of PREPO locations matches the current list of Assured Access (AA) locations. Textainer's ability to provide logistics to PREPO locations is thoroughly discussed as part of the AA Section 2.10 (beginning on page 58). Please refer to:

- *Figure 2.10.3* (page 62) details the distance between PREPO locations and Textainer managed container depots.
- Beginning on page 60, Section 2.10.C, details depot routing priority. The volume indications shown in *Figures 2.10.4 – 2.10.13* (beginning on page 63) are intended for AA application, and are not essentially applicable to the PREPO requirements.
- Section 2.10.C, including *Figures 2.10.27 – 2.10.47* (beginning on page 74), details trucking candidates within a respective geographic market.
- Section 2.10.C, including *Figures 2.10.14. – 2.10.25* (beginning on page 66), details a repositioning strategy whereby containers will be moved from surplus to demand locations using the railroad.

2.9 Transition of Operations Plan

Textainer's solution to the Transition of Operations is a two-pronged approach. The most crucial IMS development tasks would be accomplished in the initial 90-day "Transition Period". Thereafter, the balance of IMS requirements would be processed in a "Post Transition Period".

The timeline is presented in a theoretical manner because the Period of Performance will be implemented at the time of award to reflect actual award and option dates.

The definition of calendar, versus working, days are parallel with the definitions provided in Exhibit A, Part 1: Definitions of Solicitation DAMT01-02-R-0028. Textainer's proposal is built in calendar days, with the assumption that there are five (5) working days in each seven (7) calendar day period.

For the purpose of this demonstration, "Day 1" is the first calendar following contract award, "Day 2" the second calendar day, etc.

2.9.A Development and Implementation Timelines

The Gantt charts shown in *Figures 2.9.1* and *2.9.2* (pages 53 and 56) detail the development and implementation objectives of the Transition Period (*Figure 2.9.1*) and the Post Transition Period in (*Figure 2.9.2*).

Both Gantt charts break the project into a series of screens, reports and processes with start and end dates noted. Also, each Gantt chart identifies “steps” for MTMC personnel to review each screen and report, prior to final programming, and to sign-off on each module as it is completed.

These steps are an integral part of the Rapid Application Development (RAD) methodology used by Textainer Information Systems, which is described fully throughout Chapter 3 (Technical Factor) (beginning on page 95) segment of this proposal. The user review process allows Textainer to stay on-course with the project by catching any misinterpretations of requirements up front, while allowing MTMC to see the product throughout the development process. This process will provide MTMC with continual feedback on the status of the IMS project and ensure the project is being development based on MTMC’s requirements. Although this process will require additional participation by MTMC personnel, the end result will be a product in line with MTMC’s needs.

In order to provide initial design feedback, and final acceptance, MTMC personnel will be provided product demonstrations (primarily screens and reports) throughout the project period. Testing will be conducted on a unit level by Textainer developers, and on a system level by module by Textainer Quality Assurance personnel. In order to provide final acceptance of each module, MTMC personnel will also be involved in the testing of modules throughout the project.

The schedule includes a one-month hiatus between the end of the Transition Period work and the commencement of the Post Transition Period work. This time has been set aside to ensure that the work completed during the Transition Period is functioning properly, and that all users are trained and properly supported.

The Post Transition Period work schedule begins 30 days following the end of the Transition Period. This schedule is based upon an assumption that MTMC personnel will be available for signoff and testing throughout the Transition and Post Transition Periods. The Post Transition schedule follows the same structure and methodology as described above.

2.9.B Accept Leases and Execute Leases

Prior to full implementation of the IMS, lease processing will be manual, whereby non-automated processes will accomplish the functionality of accepting and executing lease agreements. As identified in Section 2.5.A (beginning on page 30), communication tools available include telephone, e-mail and fax, with interaction likely to comprise of a combination of communication media methods.

2.9.C Milestones

The Gantt charts shown in *Figures 2.9.1* and *2.9.2* (pages 53 and 56) detail milestone dates whereby critical tasks will be started and/or completed. In *Figures 2.9.1* and *2.9.2* milestone dates are most easily recognizable by reviewing the “Duration” column. Wherever “0 days” is shown, it represents a critical date.

An example of this is row reference 30 of *Figure 2.9.1*, where Day 42 is shown to be a milestone date for completing the Screen / Report Design, and making the finished product available for MTMC review.

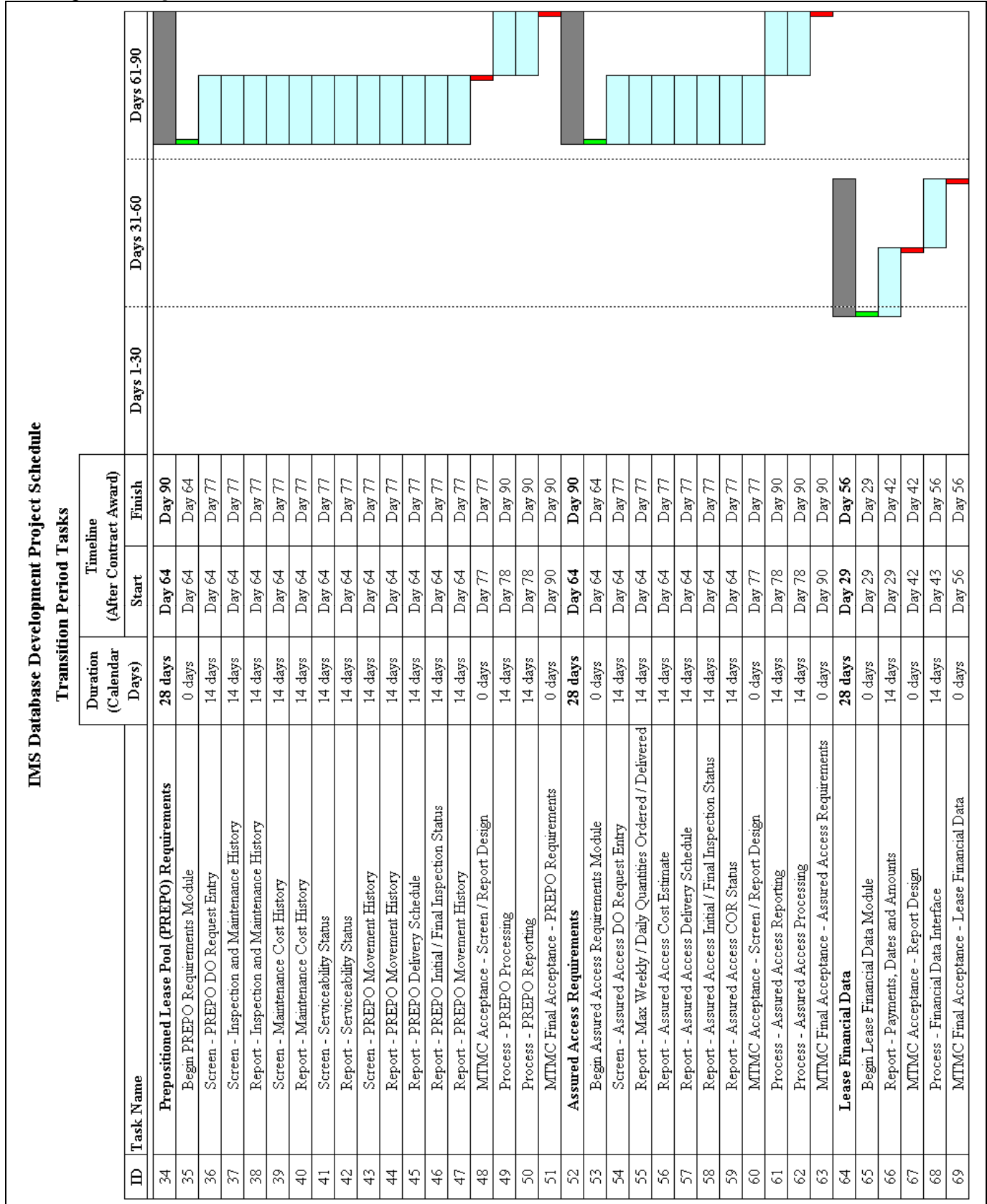
Figure 2.9.1: Transition Period Tasks

IMS Database Development Project Schedule

Transition Period Tasks

ID	Task Name	Duration (Calendar Days)	Start	Finish	Days 1-30	Days 31-60	Days 61-90
1	Transition Period Tasks	90 days	Day 1	Day 90			
2	Program Management and Lease	90 days	Day 1	Day 90			
3	Database Development	14 days	Day 1	Day 14			
4	Begin Database Development	0 days	Day 1	Day 1			
5	Database Design	14 days	Day 1	Day 14			
6	MTMC Acceptance - Database Design	0 days	Day 14	Day 14			
7	Owner / Lessee Contacts	28 days	Day 1	Day 28			
8	Begin Owner / Lease Contacts Module	0 days	Day 1	Day 1			
9	Screen - Login ID Request	14 days	Day 1	Day 14			
10	Screen - Login ID Process Request	14 days	Day 1	Day 14			
11	Screen - Login ID Maintenance	14 days	Day 1	Day 14			
12	Report - Owner / Lessee Contact Summary / Details	14 days	Day 1	Day 14			
13	MTMC Acceptance - Screen / Report Design	0 days	Day 14	Day 14			
14	Process - Login ID Processing / Reporting	14 days	Day 15	Day 28			
15	Process - Potentially Convert Contact Data from MTMC	14 days	Day 15	Day 28			
16	MTMC Final Acceptance - Owner / Lease Contacts	14 days	Day 28	Day 28			
17	Delivery Order (DO) / Contract Lease Details	42 days	Day 29	Day 70			
18	Begin DO / Contract Lease Details Module	0 days	Day 29	Day 29			
19	Screen - DO Request Entry	14 days	Day 29	Day 42			
20	Screen - Lease vs. Purchase Analysis Entry	14 days	Day 29	Day 42			
21	Screen - DO Extension Entry	14 days	Day 29	Day 42			
22	Report - DO Activity Summary	14 days	Day 29	Day 42			
23	Report - DO Activity Detail	14 days	Day 29	Day 42			
24	Report - DO Search	14 days	Day 29	Day 42			
25	Report - Equipment Status Detail	14 days	Day 29	Day 42			
26	Report - Lease vs. Purchase Analysis	14 days	Day 29	Day 42			
27	Report - RDD vs. Actual	14 days	Day 29	Day 42			
28	Report - Initial / Final ISO Inspection Status	14 days	Day 29	Day 42			
29	Report - Redelivery Date vs. Request Date	14 days	Day 29	Day 42			
30	MTMC Acceptance - Screen / Report Design	0 days	Day 42	Day 42			
31	Process - DO Processing	28 days	Day 43	Day 70			
32	Process - DO Reporting	28 days	Day 43	Day 70			
33	MTMC Final Acceptance - DO Contract / Lease Details	0 days	Day 70	Day 70			

Page 2 of Figure 2.9.1:



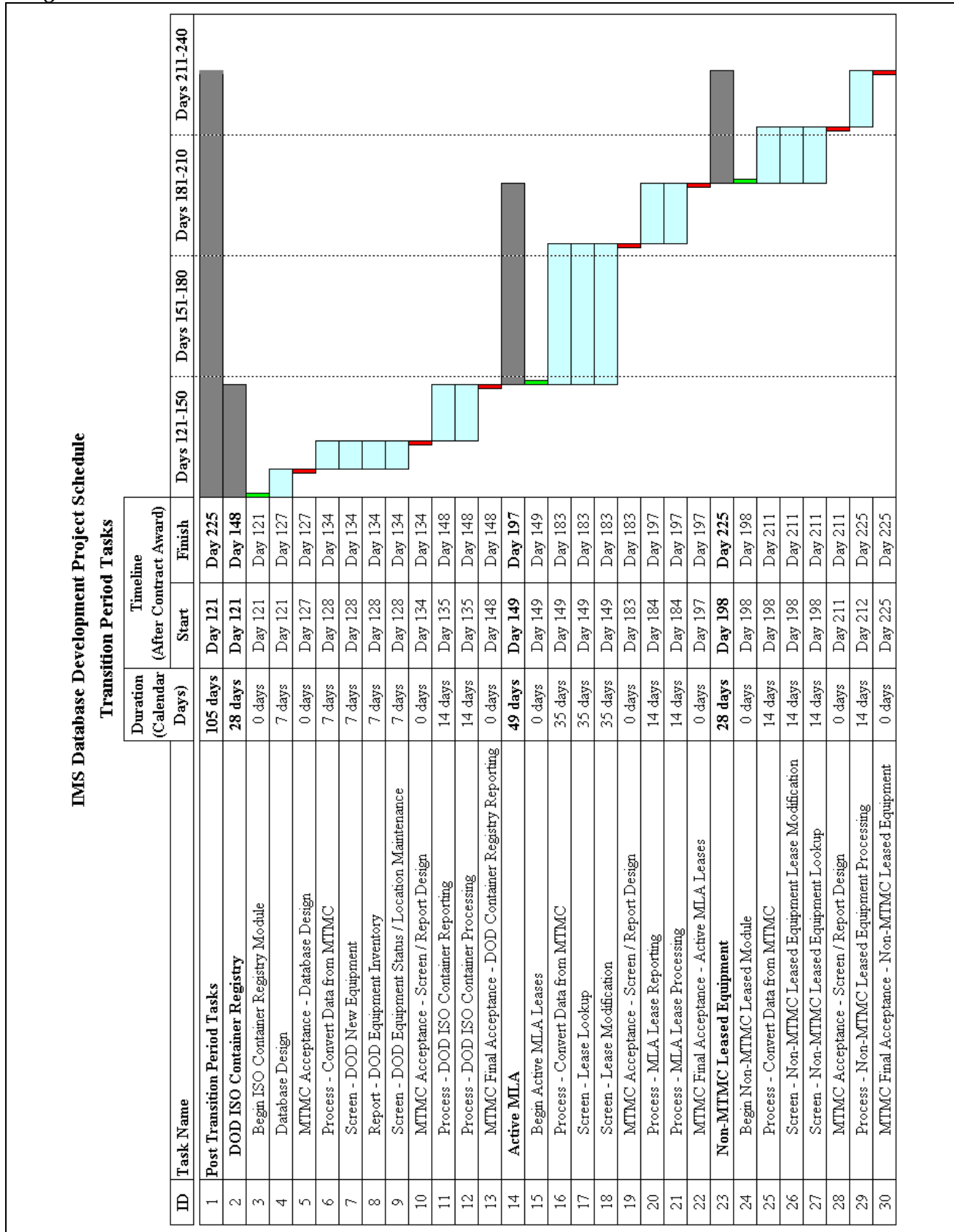
Page 3 of Figure 2.9.1:

IMS Database Development Project Schedule

Transition Period Tasks

ID	Task Name	Duration (Calendar Days)	Start	Finish	Days 1-30	Days 31-60	Days 61-90
70	Reinspection Decals	21 days	Day 57	Day 77			
71	Begin Reinspection Decals Module	0 days	Day 57	Day 57			
72	Screen - Reinspection Decals Request Entry	7 days	Day 57	Day 63			
73	Screen - Reinspection Decals Request Details	7 days	Day 57	Day 63			
74	MTMC Acceptance - Screen and Report Design	0 days	Day 63	Day 63			
75	Process - Reinspection Decals Screen and Report	14 days	Day 64	Day 77			
76	MTMC Final Acceptance - Reinspection Decals	0 days	Day 77	Day 77			
77	Ad-hoc Reporting	63 days	Day 22	Day 84			
78	Begin Ad-hoc Reporting Module	0 days	Day 22	Day 22			
79	Clarify Business Requirements / Identify Reports	14 days	Day 22	Day 35			
80	MTMC Acceptance - Report Formats	0 days	Day 35	Day 35			
81	Process - Design Reports / Datasets	49 days	Day 36	Day 84			
82	Process - Build Report Security	49 days	Day 36	Day 84			
83	MTMC Final Acceptance - Ad-hoc Reporting	0 days	Day 84	Day 84			
84	Training	49 days	Day 43	Day 90			
85	Begin Training Module	0 days	Day 43	Day 43			
86	User Interface Instructions	49 days	Day 43	Day 90			
87	User Interface Online Help	49 days	Day 43	Day 90			
88	User Interface Training	49 days	Day 43	Day 90			
89	MTMC Final Acceptance - Training	0 days	Day 90	Day 90			
90	Infrastructure Requirements	49 days	Day 1	Day 49			
91	Begin Infrastructure Requirements	0 days	Day 1	Day 1			
92	Install Internet Circuit / Network Access	35 days	Day 1	Day 35			
93	Acquire Hardware	7 days	Day 1	Day 7			
94	Set up Web Servers	14 days	Day 10	Day 23			
95	Set up Database Servers	14 days	Day 10	Day 23			
96	Set up Reporting Servers	14 days	Day 10	Day 23			
97	Implement Security	28 days	Day 22	Day 49			
98	Completion - Infrastructure Requirements	0 days	Day 49	Day 49			

Figure 2.9.2: Post Transition Period Tasks



2.9.D Security Requirements

There are layers of security involved in this project, including network security and application level security. Network security will be implemented as outlined in the Technical Factor discussion (Chapter 3, beginning on page 95). Digital certificates, firewalls and other measures will be implemented as part of the infrastructure setup. Textainer will incorporate all servers used for the IMS system into its policy of maintaining current security patches for its Microsoft products, per C.7.7.1.5 of the Performance Work Statement (PWS). Textainer will work with the DoD throughout the DITSCAP process to ensure that all security standards have been met.

Textainer will work with MTMC to further clarify the application level security requirements laid out in the PWS. These requirements generally pertain to the scope of data available for access by account – for example, designated military branch personnel can view all Delivery Order information for the branch with which the user is affiliated. Textainer has outlined in the Technical Factor discussion the method by which new requestors can initiate accounts and how MTMC can authorize these accounts on-line. Textainer intends to duplicate the process in which new users request accounts and passwords on its current website (www.textainer.com).

2.9.E End of Contract Transition

At the end of this contract Textainer will work with MTMC and the successor contractor to transfer relevant information. That is, Textainer will:

1. Transfer existing leases and data to successor contractor

Textainer will provide one (1) paper copy of all active lease agreements to the successor contractor. Paper copies will be provided of the original lease agreement and ensuing modifications, as well as all non-proprietary, pertinent information concerning those leases.

2. Transfer the database to the Government

Textainer will provide the government with a flat (ASCII text) file for each table in the IMS system, in a generic format (for example, Comma Separated Values – CSV). Textainer shall also provide the government with a data dictionary that will define the elements in each table. The government will provide Textainer with the date and time the database information is to be transferred. As Textainer retains ownership of all IMS development, Textainer will not transfer interface screens, report formats, or any other aspect of the IMS other than the underlying data.

3. Reconciliation of outstanding debts

Textainer will maintain the Project Manager position during the end of contract transition. In this capacity, the Project Manager will provide exclusive dedication to rectify outstanding finances through continuous dialogue with MTMC personnel.