

**UNITED STATES TRANSPORTATION COMMAND
(USTRANSCOM)**

**Contract: HTC711-07-D-0032
Defense Transportation Coordination Initiative (DTCI)
Small Business (SB) Subcontracting Plan, Vol 1 (Technical),
Subcontracting Reports (eSRS) 2008 & 2009,
SB Quarterly Reports for 2008, 2009, and 2010 (period ending
31 January 2010)**

Awarded to: Menlo Worldwide Logistics

SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS

DUNS #: (b)(4)

Verify Data: yes

Corporation, Company or Subdivision Covered:

Vendor Name: MENLO WORLDWIDE GOVERNMENT SERVICES LIMITED LIABILITY
COMPANY
Vendor Physical Address: 718 S FULTON AVE
MOUNT VERNON, New York 105505075
Vendor Mailing Address: 2855 CAMPUS DRIVE
SAN MATEO, California 944032510

Agency Awarding Contract: DEPT OF DEFENSE (9700)

Contracting Office Agency ID: 9776

Contracting Office Agency Name: 9776

Contracting Office ID: HTC711

Prime Contract Number: HTC71107D0032

Product/Service Code: V119

Ultimate Contract Value: 1635842885.00

Is your contract administered by an office other than the Contracting Office that awarded the contract?: no

SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS CONT'D

Contact Information (b)(6)

Reporting Period From Inception of Contract Thru: Sept 30

Year: 2008

Type of Report: regular

Agency Awarding Contract: USTRANSCOM (9776)

Report Submitted As: prime contractor

SUBCONTRACT AWARDS

	Current Goal:			Actual Cumulative:		
	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Total Contract Value	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Current Contract Value
2a. SMALL BUSINESS CONCERNS	0	20	0	15,642,607.22	50.1	0
2b. LARGE BUSINESS CONCERNS	0	N/A	N/A	15,593,993.91	49.9	0
2c. TOTAL	0	100	0	31,236,601.13	100	0

	Current Goal:			Actual Cumulative:		
	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Total Contract Value	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Current Contract Value
3. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS	0	5.5	0	2,271,860.50	7.3	0
4. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS	0	1.7	0	3,935,818.49	12.6	0
5. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) <i>* This field is required only for contracts with DoD, NASA, and Coast Guard.</i>	0	0	0	0	0	0
6. HUBZone SMALL BUSINESS (HUBZone SB) CONCERNS	0	1.2	0	561,175.50	1.8	0
7. VETERAN-OWNED SMALL BUSINESS CONCERNS	0	1.6	0	4,346,652.53	13.9	0
8. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS	0	1.6	0	331,367.52	1.1	0
9. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT HAVE NOT BEEN CERTIFIED BY THE SMALL BUSINESS ADMINISTRATION AS SMALL DISADVANTAGED BUSINESSES	0	0	0	862,726.35	2.8	0
10. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT ARE NOT SMALL BUSINESSES	0	0	0	0	0	0

Which method do you use to collect subcontracting data for this report?: payment basis

Certification: Yes

Remarks: This report for the period through 30 September 2008 reflects the subcontracts awarded to Computer Sciences Corporation, ONE Network, and Olgoonik Logistics since contract inception. The priced value of those contracts served as the basis for our calculation. The subcontracts have been priced for the first year which coincides with the base period of performance of the Prime Contract. As each additional year is funded the total awards will be increased to reflect awards to additional small businesses.

Menlo's subcontracts with the carriers and co-brokers are not priced nor are they awarded in the aggregate due to the types and frequency of services provided by the subcontractors. Instead they are awarded on the basis of quoted price per lane, with fixed accessorial rates and the flowdown of the Prime Contract Fuel Adjustment. Under the Prime Contract transportation is treated as cost reimbursement without markup and the Government Bill of Lading serves as the Task Order for the move. Therefore, Menlo reports the transportation costs paid through the One Network system, based on the GBL as Subcontracts Awarded during the period and the costs are cumulative from the inception of the contract. This provides the most accurate picture of subcontracting performance for carrier and co-broker services.

Menlo has been aggressive in identifying small business carriers and co-brokers and currently has a list of approximately 400 small businesses that may qualify for opportunities depending on validation of the businesses in the CCR, their performance history and their proposed pricing. We have awarded business opportunities to small businesses for the first 6 DTIC sites and anticipate that greater than 20% of the

opportunities will go to small businesses, however, that is dependent on the actual moves that take place. Menlo continues to implement a very aggressive small business outreach program to help ensure that we have a more than adequate pool of small qualified businesses to offer opportunities. Menlo's DTCI Program Manager, Contracts Manager, Procurement Manager and Small Business Coordinator have all attended several events and conferences each to identify potential small businesses.

Contractor's Subcontracting Plan Administrator:

Contractors Official who Administers this Subcontracting Plan: (b)(6)

Phone Number of Individual who Administers this Subcontracting Plan: 703-626- (b)(6)

E-mail address of Individual who Administers this Subcontracting Plan: (b)(6) @menloworldwide.com

Please enter the email address of the Government employee(s) and/or other person(s) to be notified that you have submitted this report.:

Rick.Cassady@ustranscom.mil

becky.Molloy@ustranscom.mil

Cynthia.Woods@ustranscom.mil

(b)(6) @menloworldwide.com

CEO Signature: (b)(6)

SUMMARY SUBCONTRACT REPORT

Type of Plan: individual

DUNS #: (b)(4)

Corporation, Company or Subdivision Covered:

Vendor Name: MENLO WORLDWIDE GOVERNMENT SERVICES, LLC
Vendor Physical Address: 718 S FULTON AVE
MOUNT VERNON, New York 105505075
Vendor Mailing Address: 2855 CAMPUS DRIVE
SAN MATEO, California 944032510

Date Submitted: October 31, 2008

Contact Information: (b)(6)

Reporting Period: Oct 1 - Sept 30

Year: 2008

Agency to which the report is being submitted: USTRANSCOM (9776)

Report Submitted As: prime contractor

Contractor's Major Products or Service Lines:

Product or Service #1: Logistic Services

I. NAICS Code # 1: click [here](#) for description of naics
codes
488510

Product or Service #2: Freight Transportation Arrangement

I. NAICS Code # 2: click [here](#) for description of naics
codes
488999

CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS

	Whole Dollars	Percent
1a. SMALL BUSINESS CONCERNS	15,642,607.22	50.1
1b. LARGE BUSINESS CONCERNS	15,593,993.91	49.9
1c. TOTAL	31,236,601.13	100
	Whole Dollars	Percent
2. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS	2,271,860.50	7.3
3. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS	3,935,818.49	12.6
4. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI)	0	0
5. HUBZone SMALL BUSINESS (HUBZone SB) CONCERNS	561,175.50	1.8
6. VETERAN-OWNED SMALL BUSINESS CONCERNS	4,346,652.53	13.9
7. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS	331,367.52	1.1
8. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT HAVE NOT BEEN CERTIFIED BY THE SMALL BUSINESS ADMINISTRATION AS SMALL DISADVANTAGED BUSINESSES	882,726.35	0
9. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT ARE NOT SMALL BUSINESSES	0	0

Remarks: This report for the period through 30 September 2008 reflects the subcontracts awarded to Computer Sciences Corporation, ONE Network, and Olgoonik Logistics since contract inception. The priced value of those contracts served as the basis for our calculation. The subcontracts have been priced for the first year which coincides with the base period of performance of the Prime Contract. As each additional year is funded the total awards will be increased to reflect awards to additional small businesses.

Menlo's subcontracts with the carriers and co-brokers are not priced nor are they awarded in the aggregate due to the types and frequency of services provided by the subcontractors. Instead they are awarded on the basis of quoted price per lane, with fixed accessorial rates and the flowdown of the Prime Contract Fuel Adjustment. Under the Prime Contract transportation is treated as cost reimbursement without markup and the Government Bill of Lading serves as the Task Order for the move. Therefore, Menlo reports the transportation costs paid through the One Network system, based on the GBL as Subcontracts Awarded during the period and the costs are cumulative from the inception of the contract. This provides the most accurate picture of subcontracting performance for carrier and co-broker services.

Menlo has been aggressive in identifying small business carriers and co-brokers and currently has a list of approximately 400 small businesses that may qualify for opportunities depending on validation of the businesses in the CCR, their performance history and their proposed pricing. We have awarded business opportunities to small businesses for the first 6 DTIC sites and anticipate that greater than 20% of the opportunities will go to small businesses, however, that is dependent on the actual moves that take place. Menlo continues to implement a very aggressive small business outreach program to help ensure that we have a more than adequate pool of small qualified businesses to offer opportunities. Menlo's DTIC Program Manager, Contracts Manager, Procurement Manager and Small Business Coordinator have all attended several events and conferences each to identify potential small businesses.

Contractors Official Who Administers Subcontracting Program:

Name: (b)(6)
Title: Director Contracts
Phone Number: 703-626- (b)(6)

Certification: Yes

Chief Executive Officer(CEO):

Name: Robert Bianco
Title: CEO
Date: October 31, 2008

CEO Approval: Yes

Please enter the email address of the Government employee(s) and/or other person(s) to be notified that you have submitted this report.: Rick.Cassady@ustranscom.mil
Becky.Molloy@ustranscom.mil
Cynthia.Woods@ustranscom.mil
(b)(6) @menlowworldwide.com
(b)(6) @menlowworldwide.com
dwight.johnson@sba.gov

CEO Signature: (b)(6)

SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS

DUNS #: (b)(4)

Verify Data: yes

Corporation, Company or Subdivision Covered:

Vendor Name: MENLO WORLDWIDE GOVERNMENT SERVICES LIMITED LIABILITY COMPANY

Vendor Physical Address: 718 S FULTON AVE
MOUNT VERNON, New York 105505075

Vendor Mailing Address: 2855 CAMPUS DRIVE
SAN MATEO, California 944032510

Agency Awarding Contract: DEPT OF DEFENSE (9700)

Contracting Office Agency ID: 9776

Contracting Office Agency Name: 9776

Contracting Office ID: HTC711

Contracting Office Name: USTRANSCOM-AQ

Prime Contract Number: HTC71107D0032

Product/Service Code: V119

Dollar Obligated: 31000.00

Ultimate Contract Value: 1635842885.00

Is your contract administered by an office other than the Contracting Office that awarded the contract?: no

SUBCONTRACTING REPORT FOR INDIVIDUAL CONTRACTS CONT'D

Contact Information: (b)(6)

Reporting Period From Inception of Contract Thru: Mar
31

Year: 2009

Type of Report: regular

Agency Awarding Contract: USTRANSCOM (9776)

Report Submitted As: prime contractor

SUBCONTRACT AWARDS

	Current Goal:			Actual Cumulative:		
	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Total Contract Value	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Current Contract Value
2a. SMALL BUSINESS CONCERNS	0	23	0	43,480,071	48.3	0
2b. LARGE BUSINESS CONCERNS	0	N/A	N/A	46,604,270	51.7	0
2c. TOTAL	0	100	0	90,084,341	100	0

	Current Goal:			Actual Cumulative:		
	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Total Contract Value	Whole Dollars	Percentage of Total Subcontract Awards	Percentage of Current Contract Value
3. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS	0	6	0	6,279,041	7	0
4. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS	0	1.9	0	12,250,538	13.6	0
5. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI) * This field is required only for contracts with DoD, NASA, and Coast Guard.	0	0	0	0	0	0
6. HUBZone SMALL BUSINESS (HUBZone SB) CONCERNS	0	1.3	0	1,652,775	1.8	0
7. VETERAN-OWNED SMALL BUSINESS CONCERNS	0	2.1	0	11,656,961	12.9	0
8. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS	0	2.1	0	1,226,783	1.4	0
9. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT HAVE NOT BEEN CERTIFIED BY THE SMALL BUSINESS ADMINISTRATION AS SMALL DISADVANTAGED BUSINESSES	0	0	0	2,806,791	3.1	0
10. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT ARE NOT SMALL BUSINESSES	0	0	0	0	0	0

Which method do you use to collect subcontracting data for this report?: payment basis

Certification: Yes

Remarks: This report for the period through 31 March 2009 reflects the subcontracts awarded to Computer Sciences Corporation, ONE Network, and Olgoonik Logistics since contract inception. The priced value of those contracts served as the basis for our calculation. The subcontracts have been priced for the first year which coincides with the base period of performance of the Prime Contract. As each additional year is funded the total awards will be increased to reflect awards to additional small businesses.

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Menlo has been aggressive in identifying small business carriers and co-brokers and currently has a list of approximately 400 small businesses that may qualify for opportunities depending on validation of the businesses in the CCR, their performance history and their proposed pricing. Menlo continues to implement a very aggressive small business outreach program to help ensure that we have a more than

adequate pool of small qualified businesses to offer opportunities. Menlo's DTCI Program Manager, Contracts Manager, Procurement Manager and Small Business Coordinator have all attended several events and conferences each to identify potential small businesses.

Contractor's Subcontracting Plan Administrator:

Contractors Official who Administers this Subcontracting Plan: (b)(6)

Phone Number of Individual who Administers this Subcontracting Plan: 703-626- (b)(6)

E-mail address of Individual who Administers this Subcontracting Plan: (b)(6) @menlowworldwide.com

Please enter the email address of the Government employee(s) and/or other person(s) to be notified that you have submitted this report.: rick.cassady@ustranscom.mil
becky.molloy@ustranscom.mil

cynthia.woods@ustranscom.mil

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(b)(6) @menlowworldwide.com

CEO Signature: _ (b)(6)

SUMMARY SUBCONTRACT REPORT

Type of Plan: Individual

DUNS #: (b)(4)

Corporation, Company or Subdivision Covered:

Vendor Name: MENLO WORLDWIDE GOVERNMENT SERVICES, LLC
Vendor Physical Address: 718 S FULTON AVE
MOUNT VERNON, New York 105505075
Vendor Mailing Address: 2855 CAMPUS DRIVE
SAN MATEO, California 944032510

Date Submitted: April 29,
2009

Contact Information (b)(6)

Reporting Period: Oct 1 - Mar 31

Year: 2009

Agency to which the report is being submitted: USTRANSCOM (9776)

Report Submitted As: prime contractor

Contractor's Major Products or Service Lines:

Product or Service #1:

Logistic Services

i. NAICS Code # 1:

click [here](#) for description of naics
codes
488510

Product or Service #2:

Freight Transportation
Arrangement

i. NAICS Code # 2:

click [here](#) for description of naics
codes
488999

CUMULATIVE FISCAL YEAR SUBCONTRACT AWARDS

	Whole Dollars	Percent
1a. SMALL BUSINESS CONCERNS	27,837,464	47.3
1b. LARGE BUSINESS CONCERNS	31,010,276	52.7
1c. TOTAL	58,847,740	100

	Whole Dollars	Percent
2. SMALL DISADVANTAGED BUSINESS (SDB) CONCERNS	4,007,180	6.8
3. WOMEN-OWNED SMALL BUSINESS (WOSB) CONCERNS	8,314,719	14.1
4. HISTORICALLY BLACK COLLEGES AND UNIVERSITIES (HBCU) AND MINORITY INSTITUTIONS (MI)	0	0
5. HUBZone SMALL BUSINESS (HUBZone SB) CONCERNS	1,091,599	1.9
6. VETERAN-OWNED SMALL BUSINESS CONCERNS	7,310,308	12.4
7. SERVICE-DISABLED VETERAN-OWNED SMALL BUSINESS CONCERNS	895,415	1.5
8. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT HAVE NOT BEEN CERTIFIED BY THE SMALL BUSINESS ADMINISTRATION AS SMALL DISADVANTAGED BUSINESSES	1,924,065	0
9. ALASKA NATIVE CORPORATIONS (ANCs) AND INDIAN TRIBES THAT ARE NOT SMALL BUSINESSES	0	0

Remarks: This report for the period through 31 March 2009 reflects the subcontracts awarded to Computer Sciences Corporation, ONE Network, and Olgoonik Logistics since contract inception. The priced value of those contracts served as the basis for our calculation. The subcontracts have been priced for the first year which coincides with the base period of performance of the Prime Contract. As each additional year is funded the total awards will be increased to reflect awards to additional small businesses.

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Contractors Official Who Administers Subcontracting Program:

Name: (b)(6)

Title: Director
Contracts

Phone Number: 703-626- (b)(6)

Certification: Yes

Chief Executive Officer(CEO):

Name: Robert Bianco

Title: CEO

Date: April 29, 2009

CEO Approval: Yes

Please enter the email address of the Government employee(s) and/or other person(s) to be notified that you have submitted this report.: Rick.Cassady@ustranscom.mil
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dwight.johnson@sba.gov

CEO Signature: 

Name: (b)(6)

Title: Director
Contracts

Phone Number: 703-626- (b)(6)

Certification: Yes

Chief Executive Officer(CEO):

Name: Robert Bianco

Title: CEO

Date: April 29, 2009

CEO Approval: Yes

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CEO Signature: (b)(6)