

**USTRANSCOM JUSTIFICATION FOR
OTHER THAN FULL AND OPEN COMPETITION**

US DOT Form 41 Financial Data Database

1. CONTRACTING ACTIVITY

United States Transportation Command (USTRANSCOM) Specialized Services Division,
USTRANSCOM/TCAQ-S, 508 Scott Drive, Building 1900W, Scott AFB, IL 62225.

2. NATURE AND/OR DESCRIPTION OF THE ACTION BEING APPROVED

Firm Fixed Price Sole Source award to UBM Aviation Worldwide.

**3. DESCRIPTION OF THE SUPPLIES/SERVICES REQUIRED TO MEET THE
AGENCY'S NEEDS**

Database that is downloadable able manipulate DOT Form 41 financial data and statistical data
supplied by the air carriers to the DOT. Value to include all options

**4. STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN
COMPETITION**

10 U.S.C. 2304(c)(1), FAR 6.302-1), Only one responsible source and No Other Supplies or
Services Will Satisfy Agency Requirements

**5. DEMONSTRATION THAT THE PROPOSED CONTRACTOR'S UNIQUE
QUALIFICATIONS OR THE NATURE OF THE ACQUISITION REQUIRES USE OF
THE AUTHORITY CITED**

UBM Aviation Worldwide designed software allows for the download of data in a format that is
usable and easily manipulated in Microsoft Excel. This is the only commercial program that
allows the DOT data to be manipulated on DOT's Aircraft Configuration data field that identifies
aircraft as passenger or cargo aircraft. The identification of DOT data for passenger and cargo
aircraft is required as the CRAF program includes passenger and cargo aircraft. Any analysis
performed on data without being separated by passenger and cargo would be inaccurate for
carriers that have both configurations for the same aircraft model.

**6. DESCRIPTION OF EFFORTS MADE TO ENSURE THAT OFFERS ARE
SOLICITED FROM AS MANY POTENTIAL SOURCES AS IS PRACTICABLE,**

The requirement will be posted on Federal Business Opportunities stating the intent of
USTRANSCOM to make a sole source award.

7. DETERMINATION BY THE CONTRACTING OFFICER THAT THE ANTICIPATED COST TO THE GOVERNMENT WILL BE FAIR AND REASONABLE

The price of this software has remained the same over the past two years. It is commercially available and the Government will receive the prices that are made available to commercial entities.

8. DESCRIPTION OF THE MARKET RESEARCH CONDUCTED AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED

Market research was conducted using multiple search keywords and databases as well as e-mail surveys. No other company was identified to provide the same capabilities.

9. ANY OTHER FACTS SUPPORTING THE USE OF OTHER THAN FULL AND OPEN COMPETITION

The annual review of the International Uniform Rates and Rules for the Civil Reserve Air Fleet contract is dependent on the data received from the UBM Aviation Worldwide database. It is critical to have updated/correct commercial airline cost and statistical information. If data is not acquired from UBM Aviation Worldwide TCAQ-P pricing staff would be unable to validate the rates the CRAF carriers are charging the government. The critical piece in this analysis is the ability to separate the data between the cargo and passenger flights.

10. A LISTING OF SOURCES, IF ANY, THAT EXPRESSED AN INTEREST IN THE ACQUISITION

None.

11. A STATEMENT OF ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE MAKING ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES REQUIRED

Prior to the execution of option years a market study will be done to identify any other potential sources. If other sources become available TCAQ will evaluate their capabilities to see if they meet mission requirements.

CONTRACTING OFFICER'S CERTIFICATION.

I certify that the data supporting the recommended use of other than full and open competition is accurate and complete to the best of my knowledge and belief.

For Edward Faler
(NAME)
Title

21 Sep 10
DATE

TECHNICAL/REQUIREMENTS PERSONNEL CERTIFICATION.

I certify that the data supporting the recommended use of other than full and open competition is accurate and complete to the best of my knowledge and belief.

Quintia C. Long
(NAME)

22 Sep 10
DATE