JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION Vessel and Port Information Subscription Renewal

1. CONTRACTING ACTIVITY.

United States Transportation Command, DPO Support Division, USTRANSCOM/TCAQ-D, 1 Soldier Way, Building 1900W, Scott AFB IL 62225-5357.

2. NATURE AND/OR DESCRIPTION OF ACTION BEING APPROVED.

SDDC-IMA requires other than full and open competition for the renewal of the Vessel and Port Information subscription from I.H.S. Global, formerly Lloyd's Fairplay. This constitutes a firm-fixed price contract action to continue services currently provided under task order HTC711-11-M-D002 which was awarded as a sole source award. Award of a firm-fixed price contract with a base plus three option years is anticipated.

3. <u>DESCRIPTION OF THE SERVICES REQUIRED TO MEET THE AGENCY'S NEEDS.</u>

SDDC-IMA requires the ability to retrieve current vessel and port reference data through an automated feed of information for up to 50 concurrent users with 50 fields of data; a list of data fields required is below. Vessel names/ownership and port capabilities change frequently and it is vital that SDDC has access to the most up-to-date information for the war fighter. The Vessel and Port Information database is maintained by I.H.S. Global, Ltd., doing business as IHS Fairplay, formerly Lloyd's Registry – Fairplay, recognized as the world's authoritative source for ship and port data. The database provides information such as ships' current and previous call names, call signs, flag and port of registry, sizes, and more. The database is updated monthly and is a web-based service that can be accessed by multiple users at once. The estimated lifecycle cost is

which includes a base year and three option year periods. Period of Performance for the base year is 1 October 2013 through 30 September 2014 with three option year: 1 October 2014 thru 30 September 2015, 1 October 2015 thru 30 September 2016, and 1 October 2016 thru 30 September 2017.

PORTS	VESSELS:
Port Latitude	Current Name
Port Longitude	Ex-Name
Time Zone	IMO Number
UN locoed,	Call Sign
Port Name	MMSI Number
Port ID Number	Inmarsat Sat Comm ID
Country Code	Vessel Type
Port Authority Address, Telephone, Fax,	Vessel Flag
and e-mail	Port of Registry
Port Authority Web Address and Personnel	Vessel Length, Breadth, Draft, Gross
Information	Tonnage, Net Tonnage and Speed

Maximum Draft	Vessel TEU Capacity	
Maximum Length	Grain Capacity	
Maximum Deadweight	Bale Capacity	
Break Bulk Facilities	Liquid Capacity	
Container Facilities		
Dry Bulk Facilities	RO-RO Lanes	
Liquid Facilities	Gas Capacity	
Ro-Ro Facilities	Insulated Capacity	
	Vessel Operator	
	Vessel Owner	

4. <u>STATUTORY AUTHORITY PERMITTING OTHER THAN FULL AND OPEN</u> COMPETITION.

10 U.S.C.2304(c)(1) as implemented in FAR 6.302-1(a)(2), Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements.

5. <u>DEMONSTRATION THAT THE PROPOSED CONTRACTOR'S UNIQUE</u> <u>QUALIFICATIONS OR NATURE OF THE ACQUISITION REQUIRES THE USE OF</u> <u>THE AUTHORITY CITED.</u>

Vessel ownership and names and port capabilities change frequently. SDDC requires this information to ensure the most up-to-date information is retrievable to war fighters, port managers, and shippers. The Registry provides key data updates for ship and port data. For example, if a vessel is sold, the port managers need to know the new name of the vessel and its port of registry. If a port cannot provide adequate storage for a shipment or is closed, the Registry can provide that information. Accurate and timely information like this allows necessary shipping changes to be made before problems arise.

I.H.S. Global, Ltd. previously Lloyd's Register, was established in 1760 and has been the only organization to provide comprehensive details of the world merchant fleet of 100 Gross Tons (GT) and a complete range of products and services to assist the world's maritime community. Through their specialized automated feed database services, SDDC will have access to the most current vessel and port information for up to 50 concurrent users and 50 fields of information, which includes all of the required information listed in paragraph 3. This service cannot be obtained from any other supplier and there are no other authorized resellers of this service.

6. <u>DESCRIPTION OF EFFORTS MADE TO ENSURE THAT OFFERS ARE SOLICITED FROM AS MANY POTENTIAL SOURCES AS PRACTICABLE.</u>

A combined synopsis/solicitation will be posted to FedBizOpps IAW FAR 5.102(a)(1) and FAR 5.201 (b)(1)(i).

7. <u>DETERMINATION BY THE CONTRACTING OFFICER THAT THE</u> ANTICIPATED COST TO THE GOVERNMENT WILL BE FAIR AND REASONABLE.

The Contracting Officer will evaluate the response from the FedBizOpps solicitation, previous prices paid for this requirement, the anticipated resources required to recode ISDDC to utilize another data source, the impact of this potential change to the war-fighter, the potential impact to the government if data is provided from a non-authoritative source, and the critical role this provides in meeting the SDDC mission in order to determine a fair and reasonable cost.

8. <u>DESCRIPTION OF THE MARKET RESEARCH CONDUCTED AND THE RESULTS OR A STATEMENT OF THE REASON MARKET RESEARCH WAS NOT CONDUCTED.</u>

Market research was conducted via DoD's Enterprise Software Initiative (ESI), GSA, and internet searches. In accordance with DFARS 208.7402, a search was conducted on the ESI website and Vessel and Port Information subscription is not offered on ESI. There are no GSA Schedule holders that provide the information as required/desired. After an internet search of commercial vendors, five potential vendors were identified: Marine Traffic, World Trade Press, Shipping Guides, Ltd, FleetMon, and I.H.S. Global, Ltd. Email response from Marine Traffic indicated they could provide only partial data for ports and vessels. Response from World Trade Press stated they would be able to provide the port information but would be unable to provide any vessel information. Shipping Guides, Ltd. provide reference books, CDs, and port databases; however, the guides are updated and published every two years and vessel information could not be provided. FleetMon.com is a database of ships and ports published by Jakota Cruise Systems GmbH, Rostock, Germany. Service is for single users and frequency of updates is unclear. The only commercial provider found during market research that can fulfill the complete requirement is the incumbent, I.H.S. Global, previously Fairplay Publications, Inc., a United States based subsidiary of Lloyd's of London. I.H.S. Global is the only company that can provide the depth and breadth of information needed for this requirement.

9. ANY OTHER FACTS SUPPORTING THE USE OF OTHER THAN FULL AND OPEN COMPETITION.

None.

10. <u>A LISTING OF SOURCES, IF ANY, THAT EXPRESSED, IN WRITING, AN INTEREST IN THE ACQUISITION.</u>

Through the posting of this requirement to FedBizOpps, any sources that express an interest in this requirement will be reviewed for consideration for future acquisitions.

11. A STATEMENT OF THE ACTIONS, IF ANY, THE AGENCY MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE MAKING ANY SUBSEQUENT ACQUISITION FOR THE SUPPLIES OR SERVICES REQUIRED.

Based on the information provided in paragraphs 3, 5, 8 and 9 and the need for continuity of service, renewal of this service from I.H.S. Global is the optimal solution and there are no other vendors capable of providing this service. If other vendors were indeed able to provide the Vessel and Ports subscription services (which is not the case at this time), it would still be necessary to perform extensive analysis and validation before it could be used by the DoD and SDDC. The government will continue to monitor the market and if/when vendors are found who can meet the requirement, they will be evaluated.

12. CONTRACTING OFFICER'S CERTIFICATION.

I certify that the data supporting the recommended use of other than full and open competition is accurate and complete to the best of my knowledge and belief.

LYHETTE(O. STEVENSON Contracting Officer

Date

13. TECHNICAL/REQUIREMENTS PERSONNEL CERTIFICATION.

I certify that the data supporting the recommended use of other than full and open competition is accurate and complete to the best of my knowledge and belief.

DONNA J. CLINE
Enterprise Configuration Manager

7 February 2013 Date